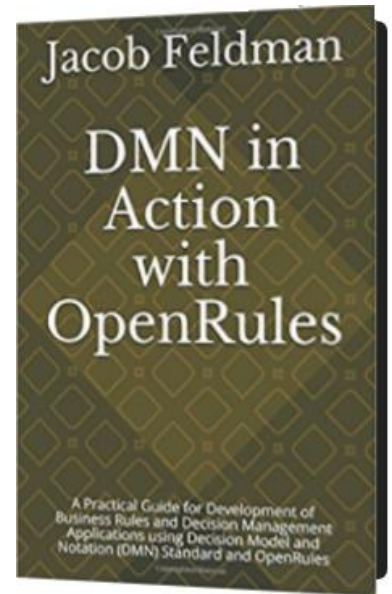
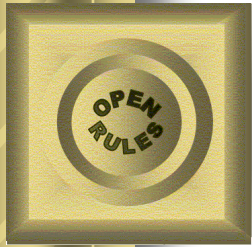




Business Decision Modeling with DMN and OpenRules

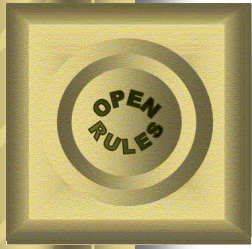
Jacob Feldman, PhD
Chief Technology Officer
www.openrules.com





Outline

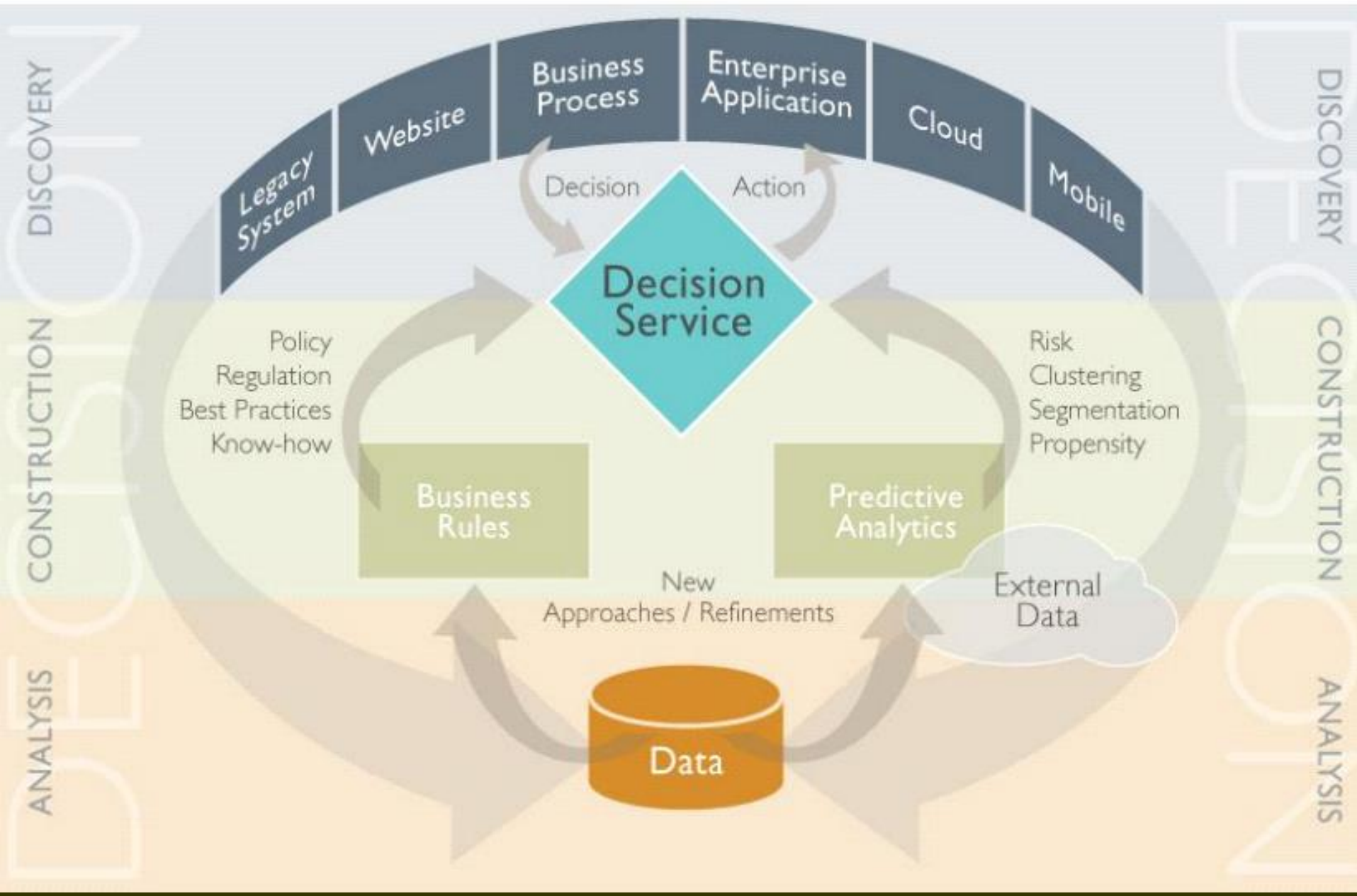
- DMN
- Hands-on creation and execution DMN-based decision models
 - DecisionHello (by business analysts)
 - DecisionHelloJava (integration with IT)
 - DecisionLoanOrigination
 - Domain-Specific Decision Tables

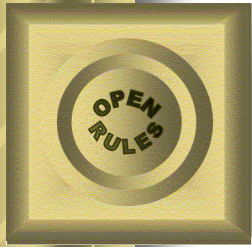


Business Rules and Decision Management Systems (BRDMS)

- BRDMS is at the center of modern enterprise architectures
- Examples: loan approval, insurance underwriting, customer service tactics, clinical guidelines, risk management, compliance, and many others
- **Still:**
 - decision logic has to be defined by humans
 - semantic technology can make a difference

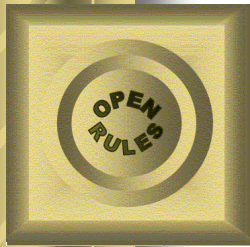
Decision Services at the center





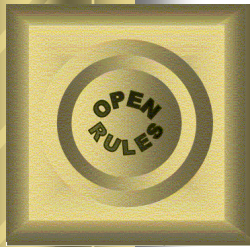
DMN – Decision Model and Notation

- OMG standard since 2014
- Specifies key concepts and constructs for business decision modeling
- Current release 1.1 supports DMN XML interchange format
- Next Release 1.2 – Q1 2018
- Many vendors announced DMN support



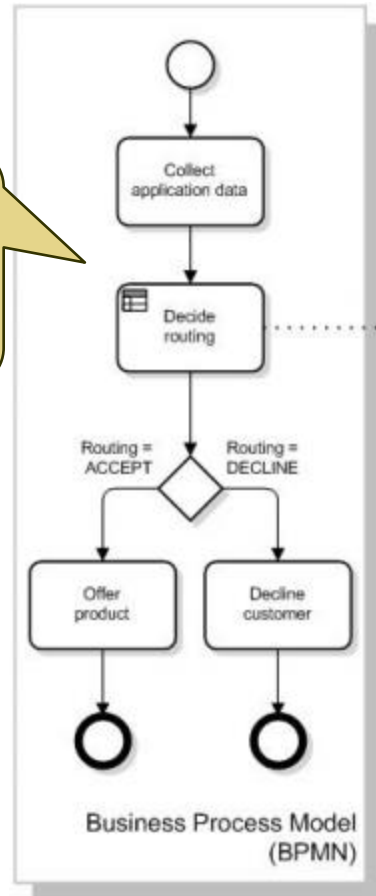
Decision Model and Notation (DMN) Supporting Tools

#	Product	Select
1	AlfrescoActiviti	<input type="checkbox"/>
2	Avola	<input type="checkbox"/>
3	BiZZDesign	<input type="checkbox"/>
4	Blueriq	<input type="checkbox"/>
5	Camunda	<input type="checkbox"/>
6	DecisionsFirstModeler	<input type="checkbox"/>
7	Drools	<input type="checkbox"/>
8	FICO	<input type="checkbox"/>
9	FlexRule	<input type="checkbox"/>
10	IDIOM	<input type="checkbox"/>
11	OneDecision	<input type="checkbox"/>
12	OpenRules	<input type="checkbox"/>
13	RapidGen	<input type="checkbox"/>
14	Sapiens	<input type="checkbox"/>
15	Signavio	<input type="checkbox"/>
16	Sparkling Logic	<input type="checkbox"/>
17	Trisotech	<input type="checkbox"/>



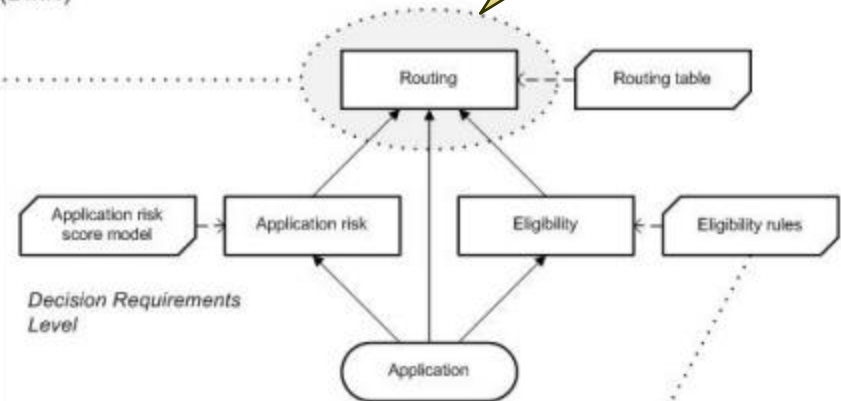
DMN Modeling Aspects

Integration with
Business Processes
(BPMN)



Decision Logic
(Standardized
Decision Tables)

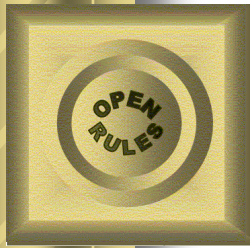
Decision Model
(DMN)



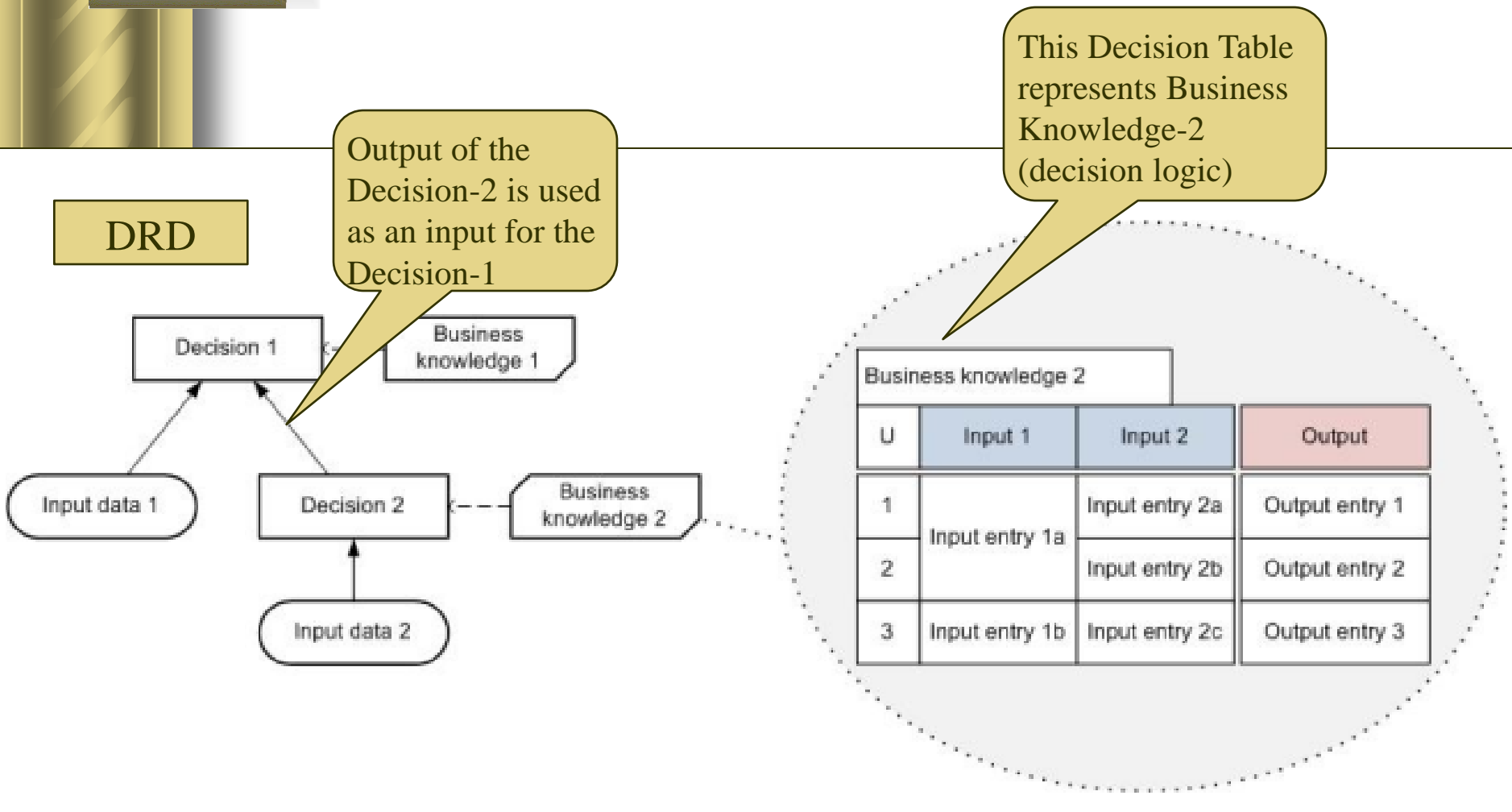
Eligibility rules				
P	Employment status	Country	Age	Eligibility
				INELIGIBLE, ELIGIBLE
1	UNEMPLOYED	-	-	INELIGIBLE
2	-	not(UK)	-	INELIGIBLE
3	-	-	< 18	INELIGIBLE
4	-	-	-	ELIGIBLE

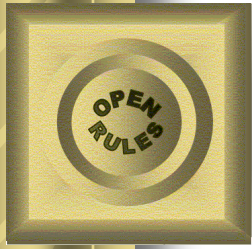
Decision Logic
Level

Decision
Requirements
Diagrams (DRD)



DMN Notation





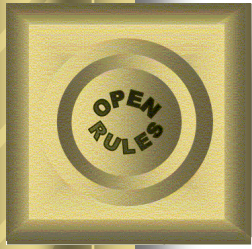
Decision Modeling Constructs

● Core Constructs

- Diagrams with Logical Connections (information requirements)
- Decision Tables
- Basic Expression Language (S-FEEL)
- Conformance Level 2

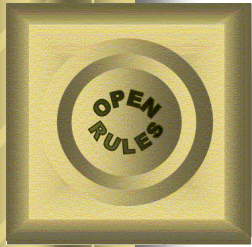
● Advanced Constructs

- Boxed Expressions (FEEL functions with parameters, contexts, if-then-else, for..return loops, filters, sorting, recursion, ...)
- Conformance Level 3



Hands-On Decision Modeling

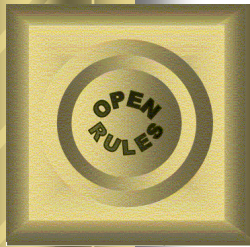
- The best way to understand DMN is to build and test real Decision Models
- We will create and execute several examples:
 - DecisionHello (by business analysts)
 - DecisionHelloJava (integration with IT)
 - DecisionLoanOrigination



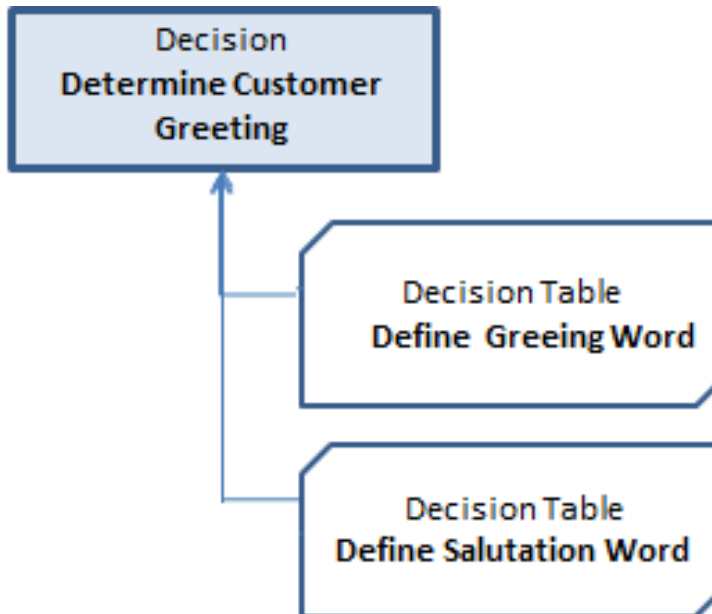
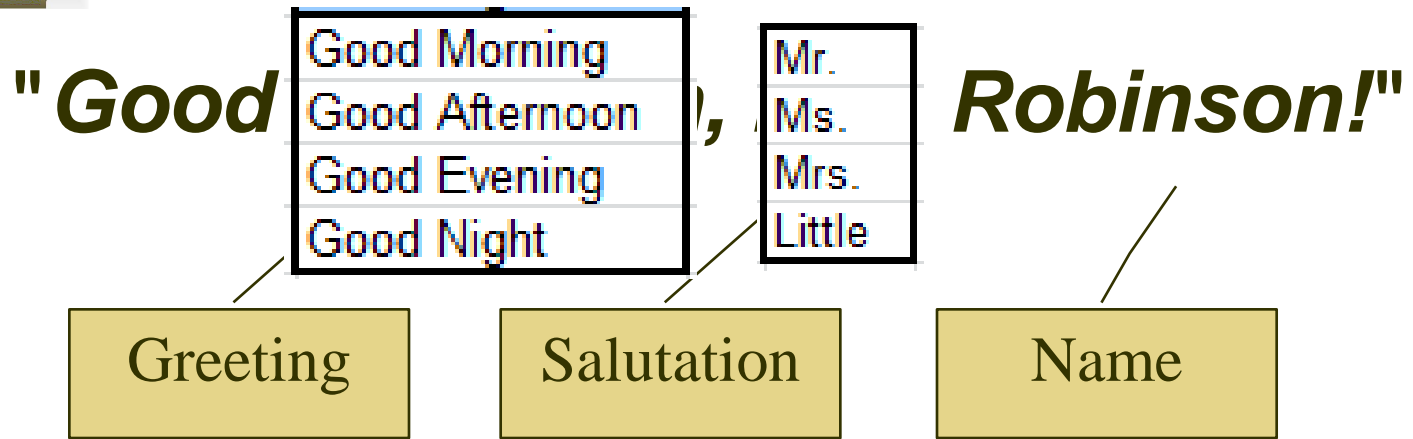
Sample Decision Model

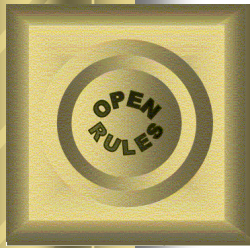
“Determine Customer Greeting”

- Decide how to greet a particular customer during different times of the day (think IVR)
- Test:
 - Customer: Robinson is a married woman
 - Time of the day: 14:25 pm
 - Expected decision:
"Good Afternoon, Mrs. Robinson!"

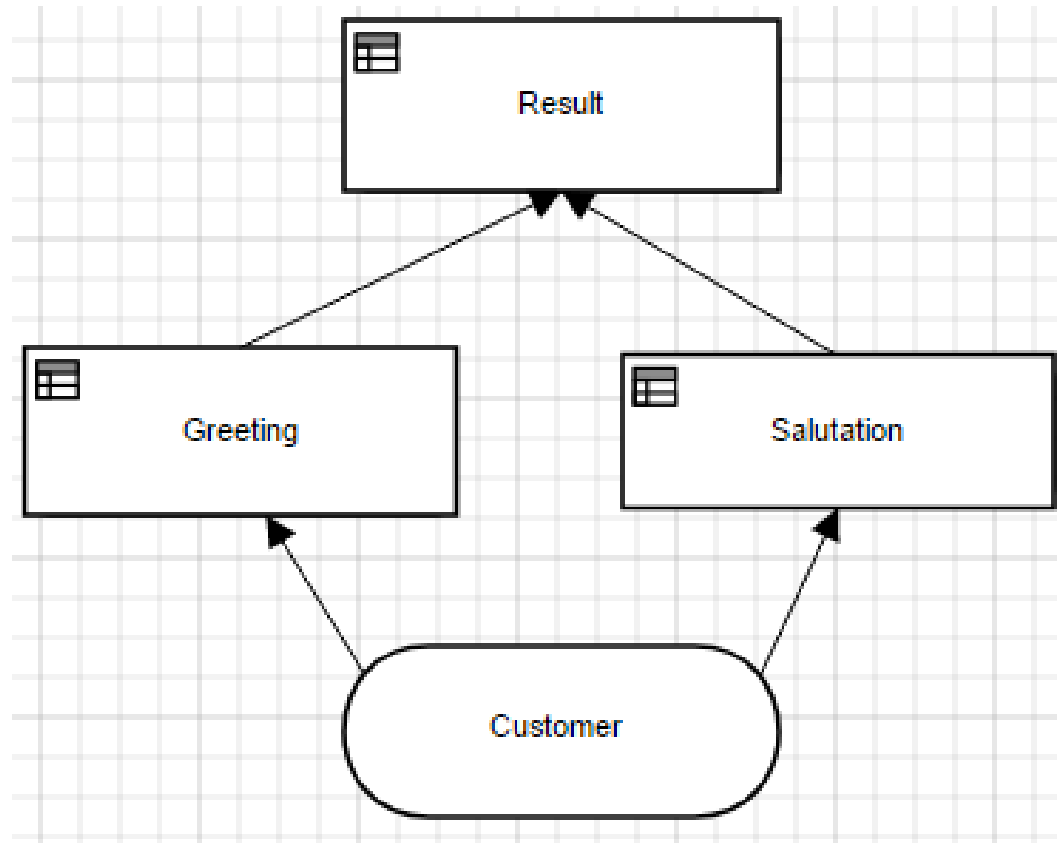


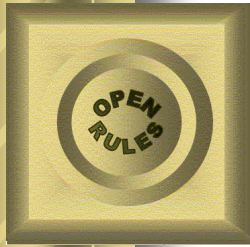
Starting with a Decision





Decision Requirements Diagram

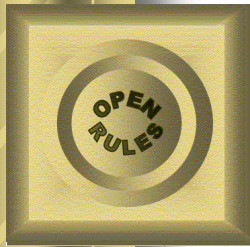




DRD as a Tabular Decision

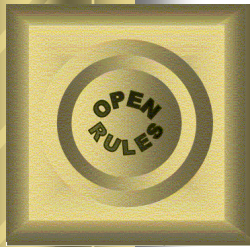
- It is a well-known fact that any diagram can be presented in a tabular format (see e.g. [Shlaer-Mellor](#) method)
- Our DRD may be presented in OpenRules as

Decision DetermineCustomerGreeting	
Decisions	Execute Decision Tables
Define Greeting Word	DefineGreeting
Define Salutation Word	DefineSalutation
Define Resulting Greeting	DefineResult



Decision Table “DefineGreeting”

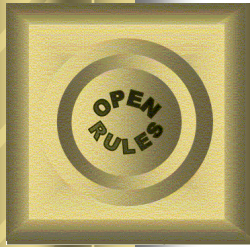
DecisionTable DefineGreeting	
If	Then
Current Hour	Greeting
[0..11)	Good Morning
[11..17)	Good Afternoon
[17..22)	Good Evening
[22-24]	Good Night



Decision Table

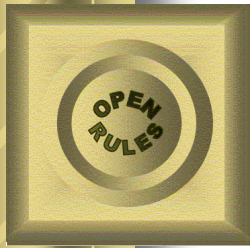
“DefineSalutation”

DecisionTable DefineSalutation		
If	If	Then
Gender	Marital Status	Salutation
Male		Mr.
Female	Married	Mrs.
Female	Single	Ms.



Decision Table “DefineSalutation” (alternative representation)

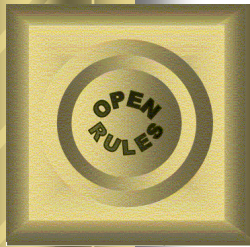
DecisionTable DefineSalutation					
Condition		Condition		Conclusion	
Gender		Marital Status		Salutation	
Is	Male			Is	Mr.
Is	Female	Is	Married	Is	Mrs.
Is	Female	Is	Single	Is	Ms.



Decision Table “DefineResult”

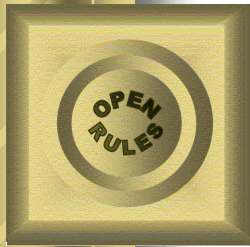
DecisionTableAssign DefineResult	
Variable	Value
Result	Greeting + ", " + Salutation + Name + "!"

- This is an examples of a simple FEEL expression



Defining Business Glossary

Glossary glossary		
Variable	Business Concept	Attribute
Name	Customer	name
Gender		gender
Marital Status		maritalStatus
Current Hour		currentHour
Greeting		greeting
Salutation		salutation
Result		result



Defining Test Data (in Excel)

Datatype Customer	
String	name
String	gender
String	maritalStatus
int	currentHour
String	greeting
String	salutation
String	result

Data Customer customers						
name	gender	maritalStatus	currentHour	greeting	salutation	result
Name	Gender	Marital Status	Current Hour	Greeting	Salutation	Result
Robinson	Female	Married	20	?	?	?
White	Male	Single	11	?	?	?
Kaye	Female	Single	22	?	?	?

DecisionTableTest testCases			
#	ActionUseObject	ActionExpect	ActionExpect
Test ID	Customer	Greeting	Salutation
Test 1	:= customers[0]	Good Evening	Mrs.
Test 2	:= customers[1]	Good Afternoon	Mr.
Test 3	:= customers[2]	Good Night	Ms.



Executing Decision Model

```
C:\WINDOWS\system32\cmd.exe

*** Decision DetermineCustomerGreeting ***
Decision DetermineCustomerGreeting has been initialized

RUN TEST: Test 1
Decision DetermineCustomerGreeting: Define Greeting Word
Assign: Greeting = Good Evening [Good Evening]
Decision DetermineCustomerGreeting: Define Salutation Word
Conclusion: Salutation Is Mrs. [Mrs.]
Decision DetermineCustomerGreeting: Define Resulting Greeting
Assign: Result = Greeting + ", " + Salutation + Name + "!" [Good Evening, Mrs.Robinson!]
Validating results for the test <Test 1>
Test 1 was successful

RUN TEST: Test 2
Decision DetermineCustomerGreeting: Define Greeting Word
Assign: Greeting = Good Afternoon [Good Afternoon]
Decision DetermineCustomerGreeting: Define Salutation Word
Conclusion: Salutation Is Mr. [Mr.]
Decision DetermineCustomerGreeting: Define Resulting Greeting
Assign: Result = Greeting + ", " + Salutation + Name + "!" [Good Afternoon, Mr.White!]
Validating results for the test <Test 2>
Test 2 was successful

RUN TEST: Test 3
Decision DetermineCustomerGreeting: Define Greeting Word
Assign: Greeting = Good Night [Good Night]
Decision DetermineCustomerGreeting: Define Salutation Word
Conclusion: Salutation Is Ms. [Ms.]
Decision DetermineCustomerGreeting: Define Resulting Greeting
Assign: Result = Greeting + ", " + Salutation + Name + "!" [Good Night, Ms.Kaye!]
Validating results for the test <Test 3>
Test 3 was successful
All 3 tests succeeded!
done
Press any key to continue . . .
```



Implementation Path

Decision DetermineCustomerGreeting

DecisionTable DefineGreeting

DecisionTable DefineSalutation

DecisionTableAssign DefineResult

Variable

Value

Salutation + Name + "!"

Glossary glossary

Variable	Business Concept	Attribute
Name		
Gender		
Marital Status		
Current Hour		
Greeting		
Salutation		
Result		

Datatype Customer

Data Customer customers						
name	gender	maritalStatus	currentHour	greeting	salutation	result
Name	Gender	Marital Status	Current Hour	Greeting	Salutation	Result
Robinson						?
White						?

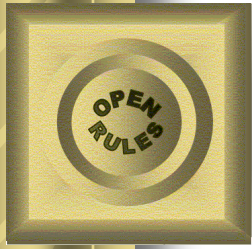
DecisionTableTest testCases

#	Action UseObject	ActionExpect	ActionExpect

```

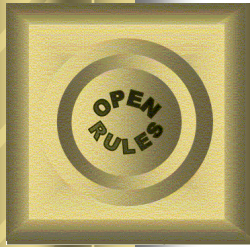
RUN TEST: Test 1
Decision DetermineCustomerGreeting: Define Greeting Word
Assign: Greeting = Good Evening [Good Evening]
Decision DetermineCustomerGreeting: Define Salutation Word
Conclusion: Salutation Is Mrs. [Mrs.]
Decision DetermineCustomerGreeting: Define Resulting Greeting
Assign: Result = Greeting + ", " + Salutation + Name + "!" [Good Evening, Mrs.Robinson!]
Validating results for the test <Test 1>
Test 1 was successful

```

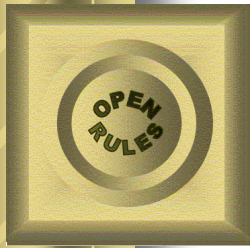
Integration with IT

- Let's assume that now our decision model is tested by business analysts
- How to integrate it with an actual IT application?
 - Business Objects should be mapped to an actual Business Object Model (e.g. Java classes or XML)
 - A decision may be executed directly from an application (using a Java API or a web service)



Accepting Data From Java

```
public class Customer {  
  
    String    name;  
    String    maritalStatus;  
    String    gender;  
    int       age;  
    int       currentHour;  
    String    greeting;  
    String    salutation;  
    String    resul;
```



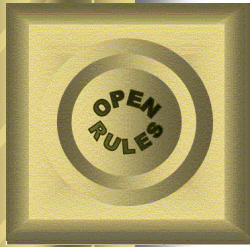
Executing Decision From Java

Create a
Decision

Create a
Customer

Execute
the
Decision

```
public static void main(String[] args) {  
  
    String fileName = "file:rules/Decision.xls";  
    Decision decision = new Decision("DetermineCustomerGreeting", fileName);  
    Customer customer = new Customer();  
    customer.setName("Robinson");  
    customer.setGender("Female");  
    customer.setMaritalStatus("Married");  
    customer.setHour(Calendar.getInstance().get(Calendar.HOUR_OF_DAY));  
  
    decision.put("customer", customer);  
  
    decision.execute();  
}
```

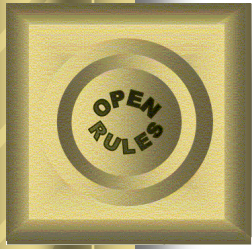


Mapping Decision Objects

- Simply define business concept Customer as Java object

DecisionObject decisionObjects	
Business Concept	Business Object
Customer	<code>:= decision.get("customer")</code>

- IT doesn't even have to look at Decision Logic!
- Glossary is the only integration map between Business and IT



Decision Modeling: Who Does What

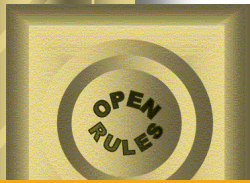
- What Business Users (SMEs) do:

- **Create** decision models
- **Validate** decision models
- Create **Test** cases
- **Execute** decision models

SMEs use familiar tools such as Excel or Google Docs (no coding required)

- What Developers do:

- Help to integrate already tested decision models into existing IT infrastructures



Specialized DMN Modelers

DMN Modeler | 0001-hello

FILE | VALIDATION | DIAGRAM | SHARED | DMN | MODELS | LOG VIEWER

Annotation | Association | Knowledge Requirement

Severity | Message

PRECISION ANIMATOR | LEARN

inputs | outputs

Customer.Current Hour | Greeting

Number

U

1

2

3

4

Result

Greeting + ", " + Salutation + Customer.Last Name + "!"

Data Type

1	Last Name	Text
2	Gender	Text
3	Age	Number
4	Marital Status	Text
5	Current Hour	Number

Customer

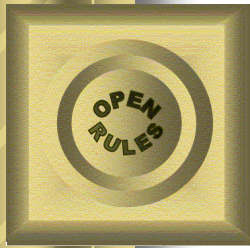
Salutation

Text

al Status

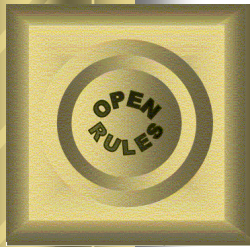
Page

Validation is complete. No errors were found in the diagram.

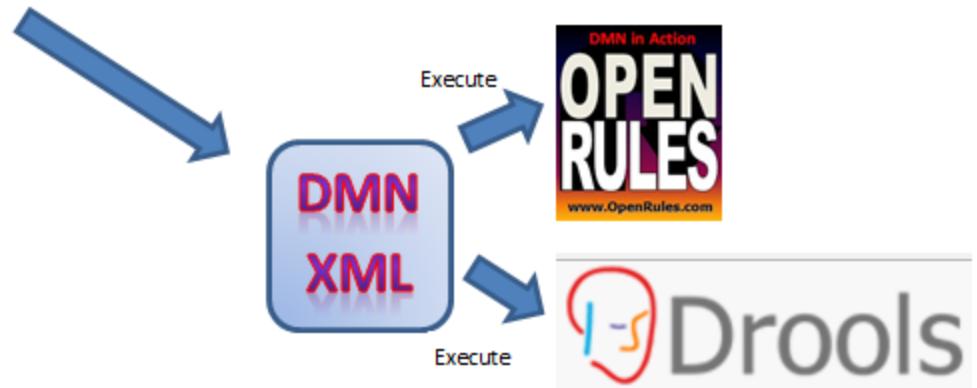
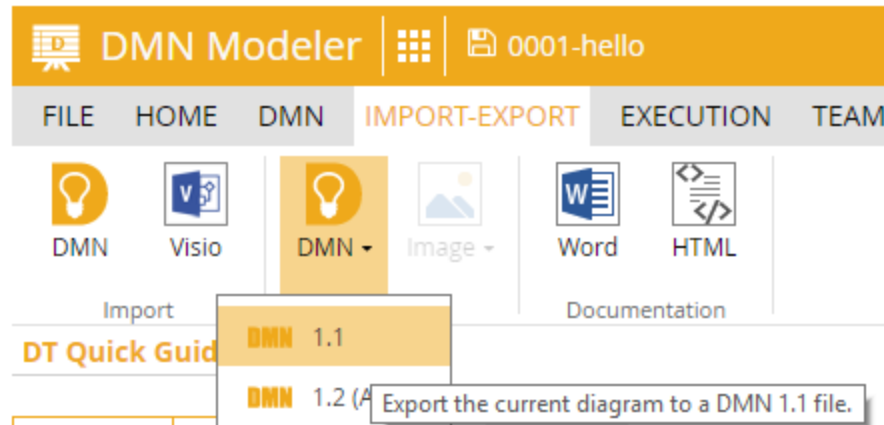


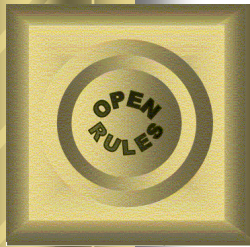
DMN XML Interchange Format

```
<itemDefinition name="Customer" label="Customer">
  - <itemComponent name="Last Name" id="_40976532-8325-486b-917d-5b4a19825ac8">
    <typeRef>feel:string</typeRef>
  </itemComponent>
  - <itemComponent name="Gender" id="_0dd23e8c-4bd4-406d-89eb-524e97495dbd">
    <typeRef>feel:string</typeRef>
  </itemComponent>
  - <itemComponent name="Age" id="_f19c2d42-a4a1-4e54-8e74-c00752112b7e">
    <typeRef>feel:number</typeRef>
  </itemComponent>
  - <itemComponent name="Marital Status" id="_31e0dcc1-28cc-437b-a463-677e41369cf5">
    <typeRef>feel:string</typeRef>
  </itemComponent>
  - <itemComponent name="Current Hour" id="_13eb77cf-bdaf-46b6-afe3-406fef095144">
    <typeRef>feel:number</typeRef>
  </itemComponent>
</itemDefinition>
<decision name="Result" id="_e1f060d6-5153-46d2-8e52-81601a0e5960" triso:displayName="Result">
  <variable name="Result" id="_b5c3a016-732d-49be-b0cd-940be1be22d0" typeRef="feel:string"/>
  - <informationRequirement>
    <requiredDecision href="#_3bf4154e-3c80-450e-9109-080c6dc89158"/>
  </informationRequirement>
  - <informationRequirement>
    <requiredDecision href="#_736ff145-c20c-4a3c-b02d-f9d4b41de309"/>
  </informationRequirement>
  - <literalExpression id="_4b0053db-9e25-4820-9fcf-8c22b79da4de">
    <text>Greeting + ", " + Salutation + "Customer.Last Name" + "!"</text>
  </literalExpression>
```

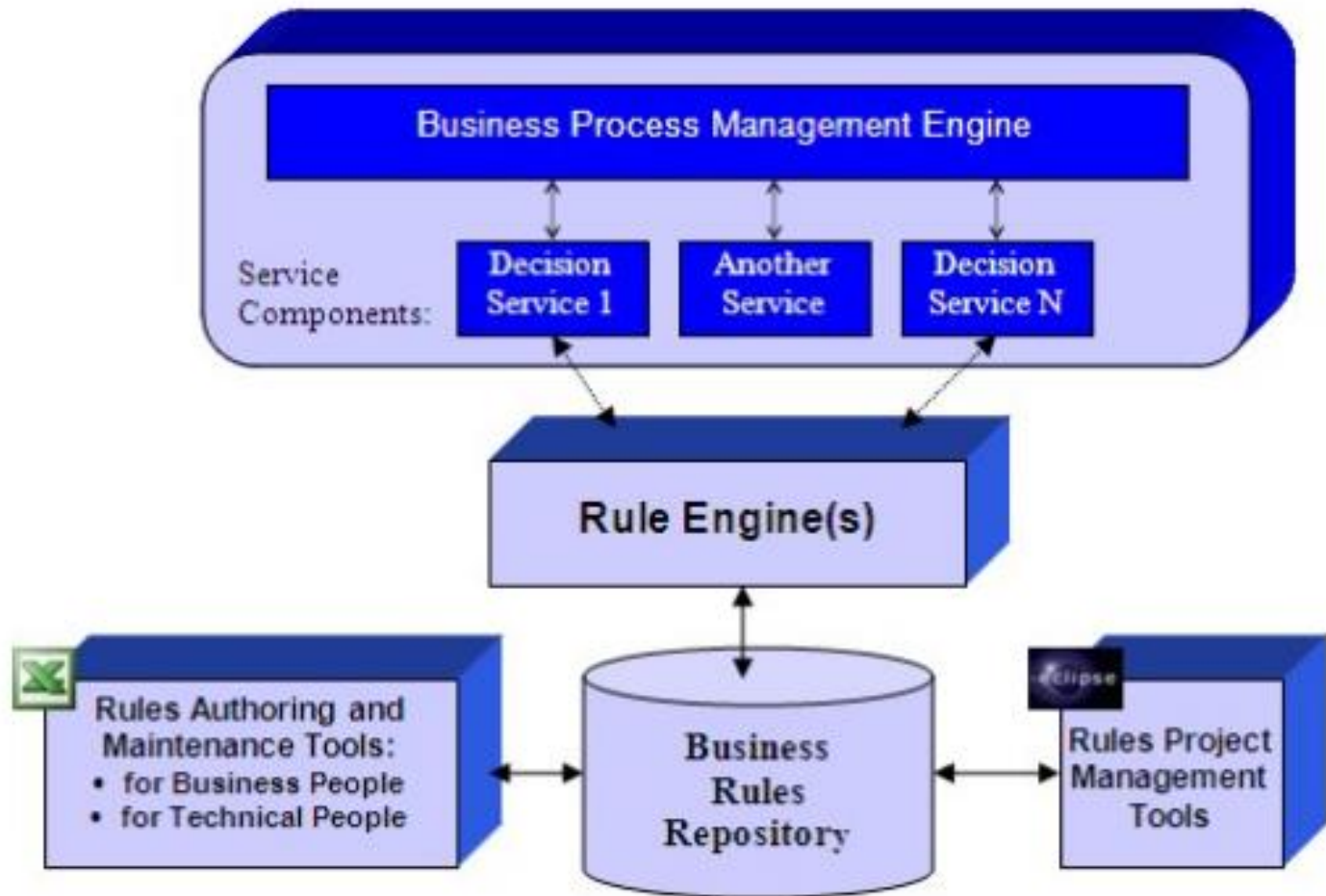



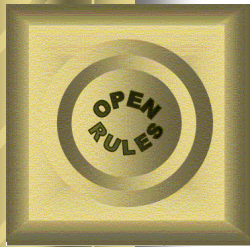
DML XML Interchange



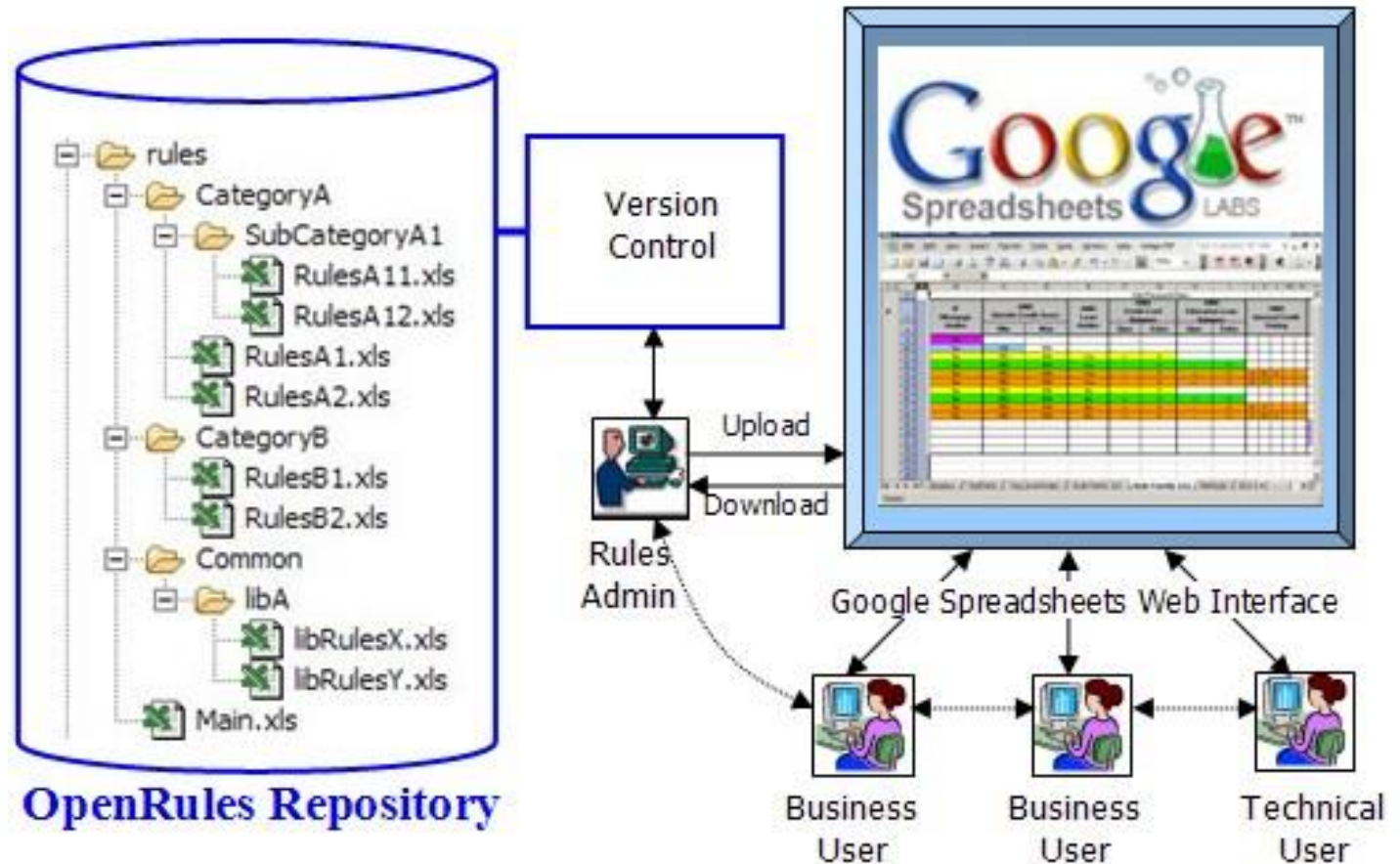


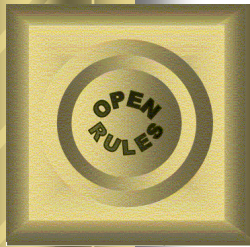
SOA Architecture with Loosely Coupled Decision Services





Collaborative Rules Management with Google Docs

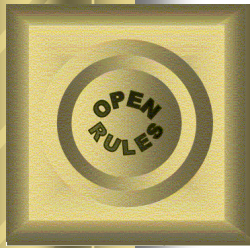




More Decision Tables

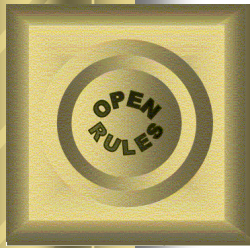
(Banking Example)

DecisionTable DefineCustomerProfile			
Condition		Conclusion	
Combined Balance		Customer Profile	
Within	[0..500)	Is	New
Within	[500..2000)	Is	Bronze
Within	[2000..5000)	Is	Silver
Within	[5000..15000)	Is	Gold
Within	>= 15000	Is	Platinum



More Complex Decision Tables

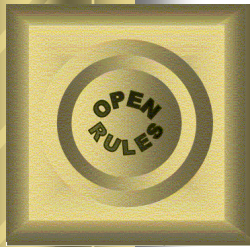
DecisionTable DefineUpSellProducts							
Condition		Condition		Condition		Conclusion	
Customer Profile		Customer Products		Customer Products		Offered Products	
Is One Of	New,Bronze,Silver	Include	Checking Account	Do Not Include	Saving Account	Are	Saving Account, Debit/ATM Card, Web Banking
Is One Of	New,Bronze,Silver	Include	Checking Account, Overdraft Protection	Do Not Include	CD with 25 basis point increase, Money Market Mutual Fund, Credit Card	Are	CD with 25 basis point increase, Money Market Mutual Fund, Credit Card
Is One Of	New,Bronze,Silver	Include	Checking Account, Saving Account	Do Not Include	CD with 25 basis point increase, Money Market Mutual Fund, Credit Card	Are	CD with 50 basis point increase, Money Market Mutual Fund, Credit Card, Debit/ATM Card, Web Banking
Is One Of	Gold	Include	Checking Account	Do Not Include	CD with 25 basis point increase, Money Market Mutual Fund, Web Banking	Are	CD with 50 basis point increase, Money Market Mutual Fund, Credit Card, Debit/ATM Card, Web Banking, Brokerage Account
Is One Of	Platinum	Include	Checking Account, Saving Account	Do Not Include	CD with 25 basis point increase, Money Market Mutual Fund, Web Banking	Are	CD with 50 basis point increase, Money Market Mutual Fund, Credit Card with no annual fee, Debit/ATM Card, Web Banking with no charge, Brokerage Account



1040EZ Decision Table

- Decision Table with Calculations

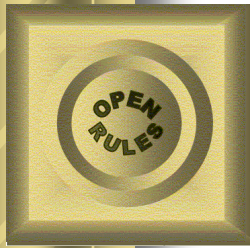
DecisionTable CalculateDependentAmount												
Condition		Condition		Condition		Action	Action	Action	Action	Action	Action	Action
ClaimedAsDe pendent		MarriedFiling Jointly		SpouseClaimed AsDependent		LineA	LineB	LineC	LineD	LineE	LineF	Dependent Amount
Is	FALSE	Is	FALSE									7800
Is	FALSE	Is	TRUE									15600
Is	TRUE	Is	FALSE			Wages + 500	750	max(LineA,LineB)	4750	min(LineC,LineD)	0	LineE + LineF
Is	TRUE	Is	TRUE	Is	TRUE				9500		0	
Is	TRUE	Is	TRUE	Is	FALSE						3050	



DecisionTable (single-hit) vs. DecisionTable1 (multi-hit)

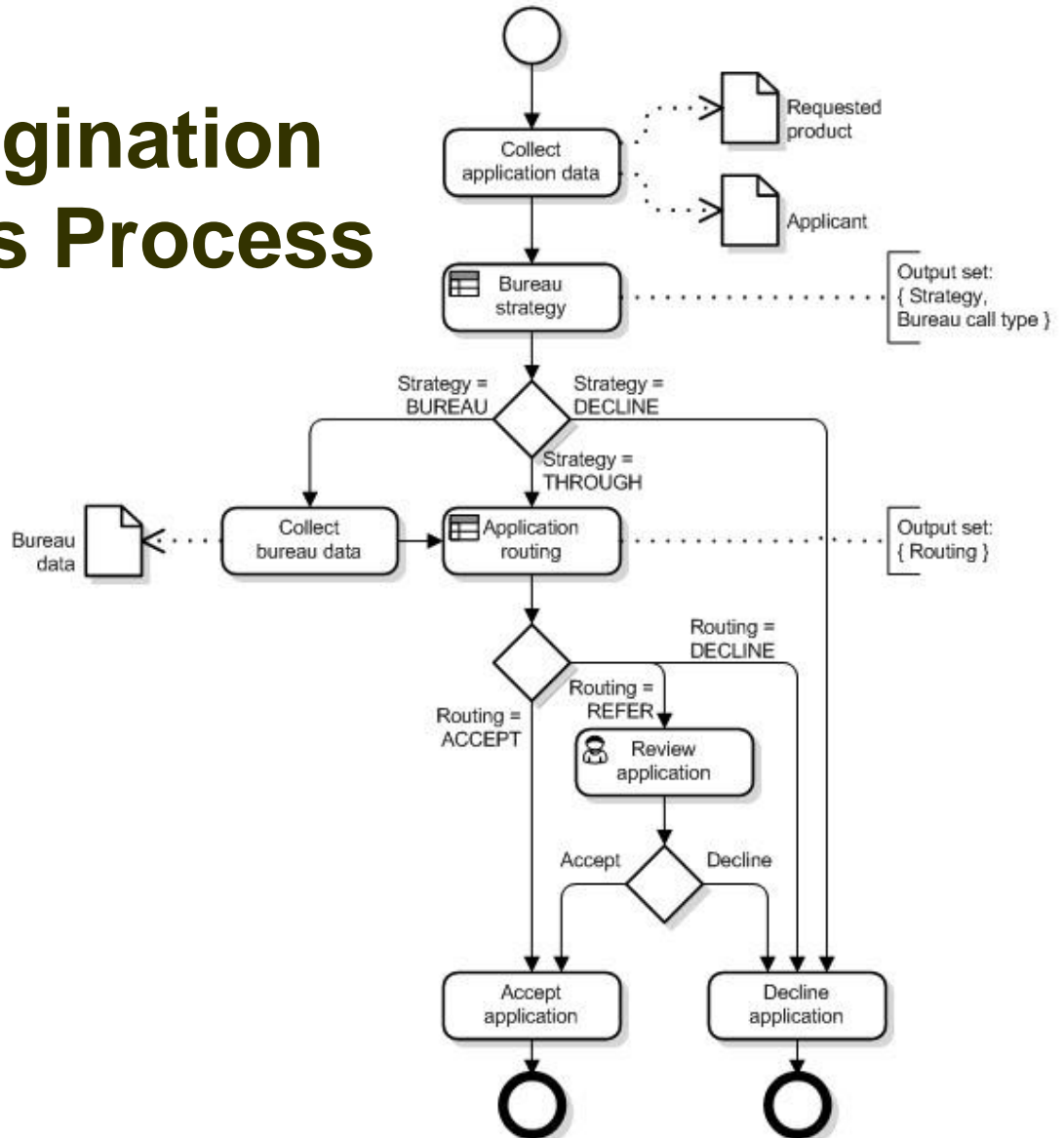
DecisionTable ValidateDrivingEligibility					
Condition		Condition		Conclusion	
Driver's Age		US State		Driving Eligibility	
>=	17			Is	Eligible
Is	16	Is Not	Florida	Is	Not Eligible
Is	16	Is	Florida	Is	Eligible
<	16			Is	Not Eligible

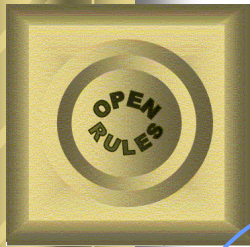
DecisionTableMultiHit ValidateDrivingEligibility					
Condition		Condition		Conclusion	
Driver's Age		US State		Driving Eligibility	
				Is	Eligible
<	17			Is	Not Eligible
>=	16	Is	Florida	Is	Eligible



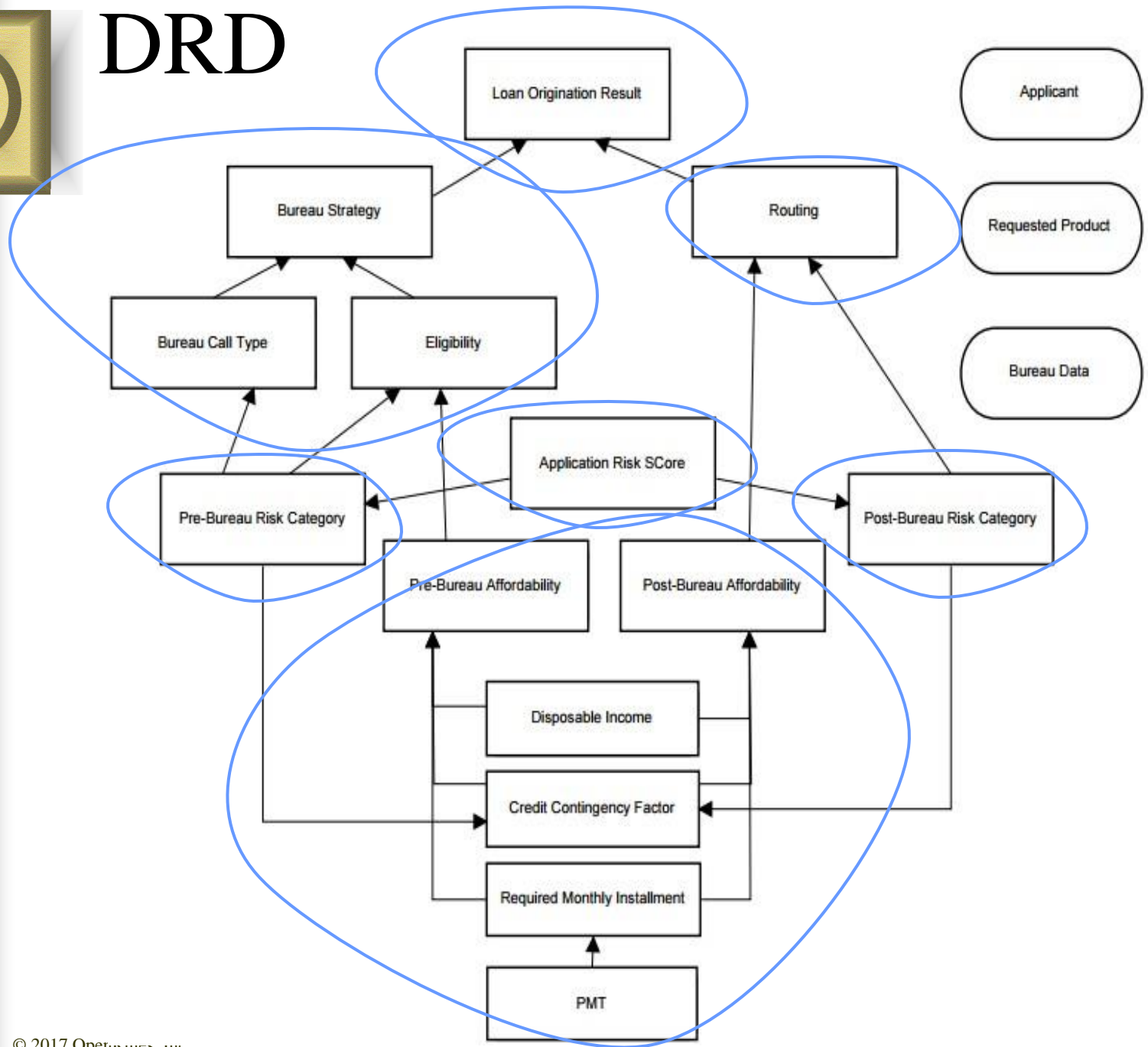
DMN Section 11 Example

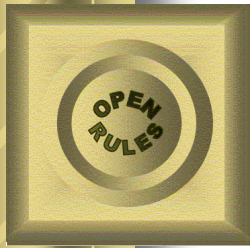
- **Loan Origination Business Process**





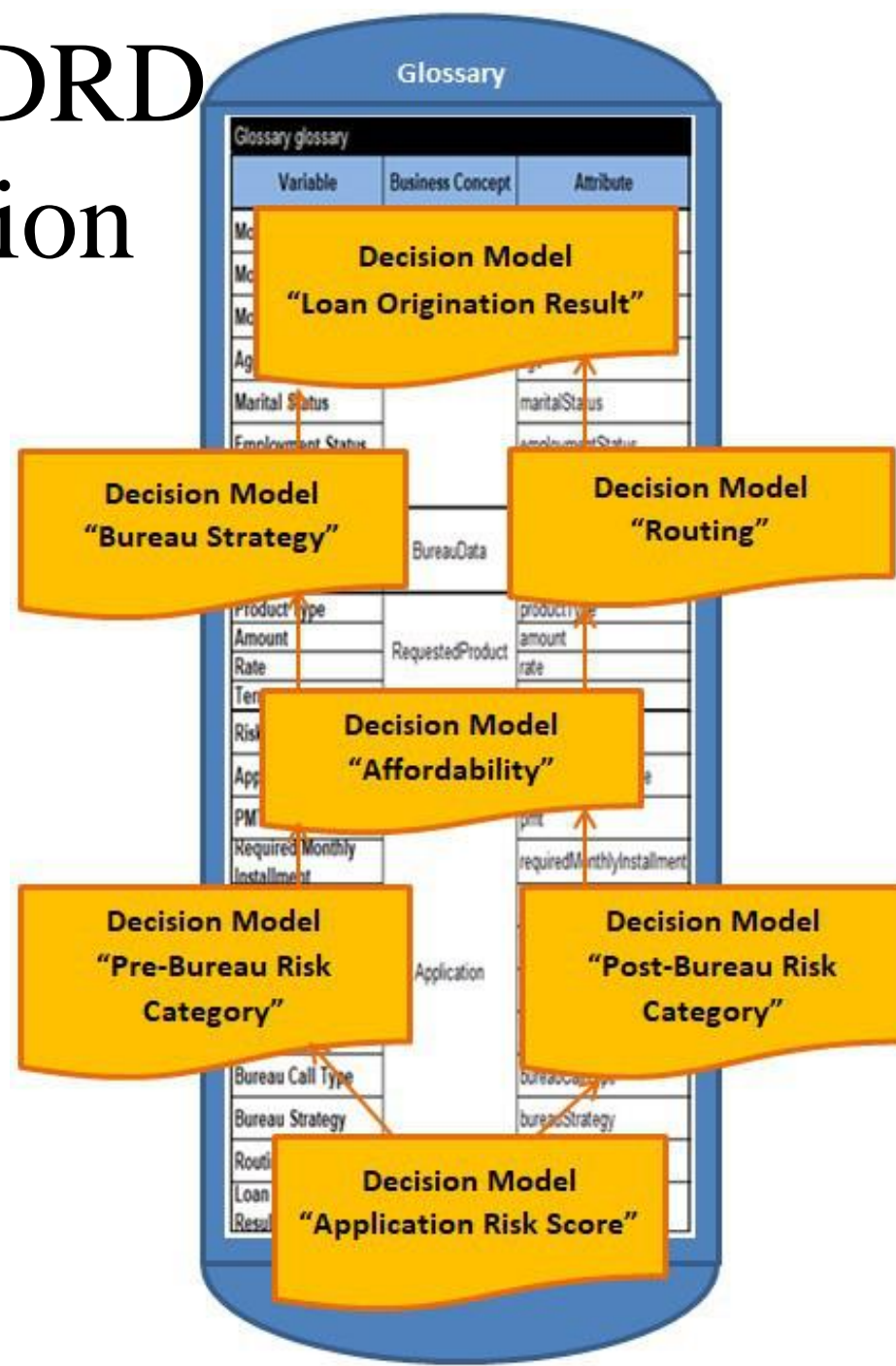
DRD

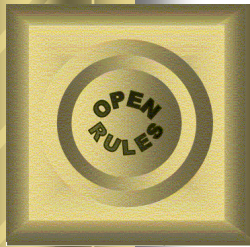




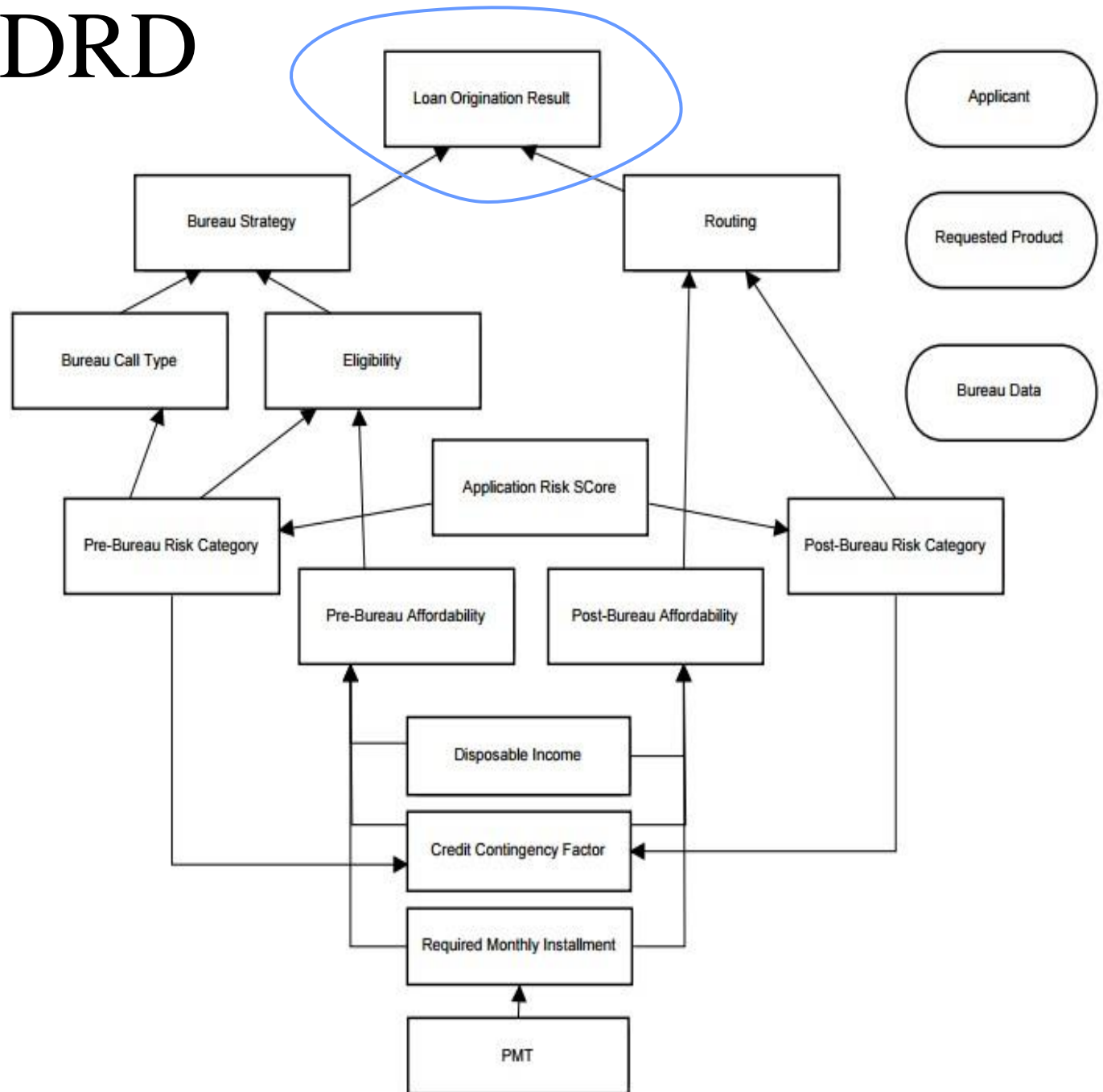
Top-Down DRD Decomposition

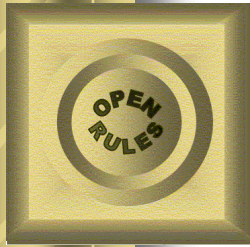
- We will decompose our decision model into 7 loosely coupled decision models





DRD

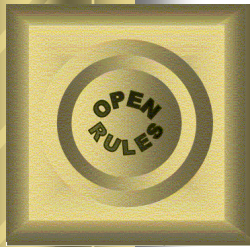




Decision Model “Loan Origination Result”

- Decision Logic

DecisionTable LoanOriginationResult				
Condition		Condition		Action
Bureau Strategy		Routing		Loan Origination Result
Is	DECLINE			DECLINE
Is One Of	BUREAU,THROUGH	Is	DECLINE	DECLINE
Is One Of		Is	REFER	REFER
Is One Of		Is	ACCEPT	ACCEPT



Decision Model “Loan Origination Result”

Glossary glossary		
Variable	Business Concept	Attribute
Bureau Strategy	Application	bureauStrategy
Routing		routing
Loan Origination Result		loanOriginationResult

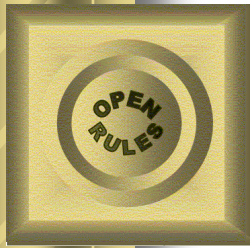
Decision DetermineLoanOriginationResult	
Display	Execute
Loan Origination Result	LoanOriginationResult

Datatype Application	
String	bureauStrategy
String	routing
String	loanOriginationResult

Data Application applications		
bureauStrategy	routing	loanOriginationResult
Bureau Strategy	Routing	Loan Origination Result
DECLINE	?	?
BUREAU	DECLINE	?
THROUGH	REFER	?

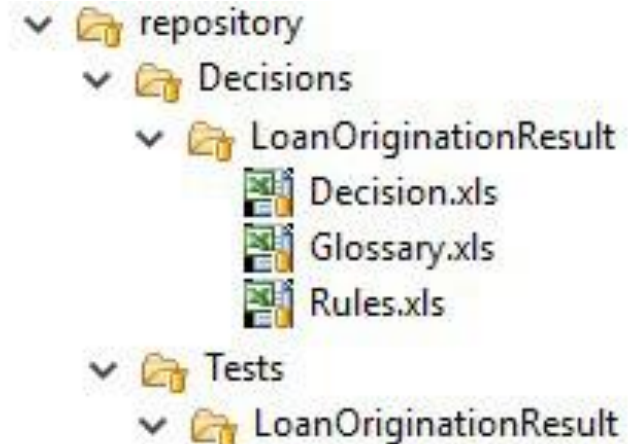
DecisionTableTest testCases		
#	ActionUseObject	ActionExpect
Test ID	Application	Loan Origination Result
Test 1	:= applications[0]	DECLINE
Test 2	:= applications[1]	DECLINE
Test 3	:= applications[2]	REFER

● Test Data



Decision Model “Loan Origination Result”

- Organization Structure



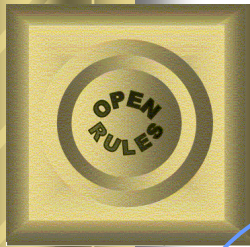
- Execution Results

```
Decision LoanOriginationResult has been initialized

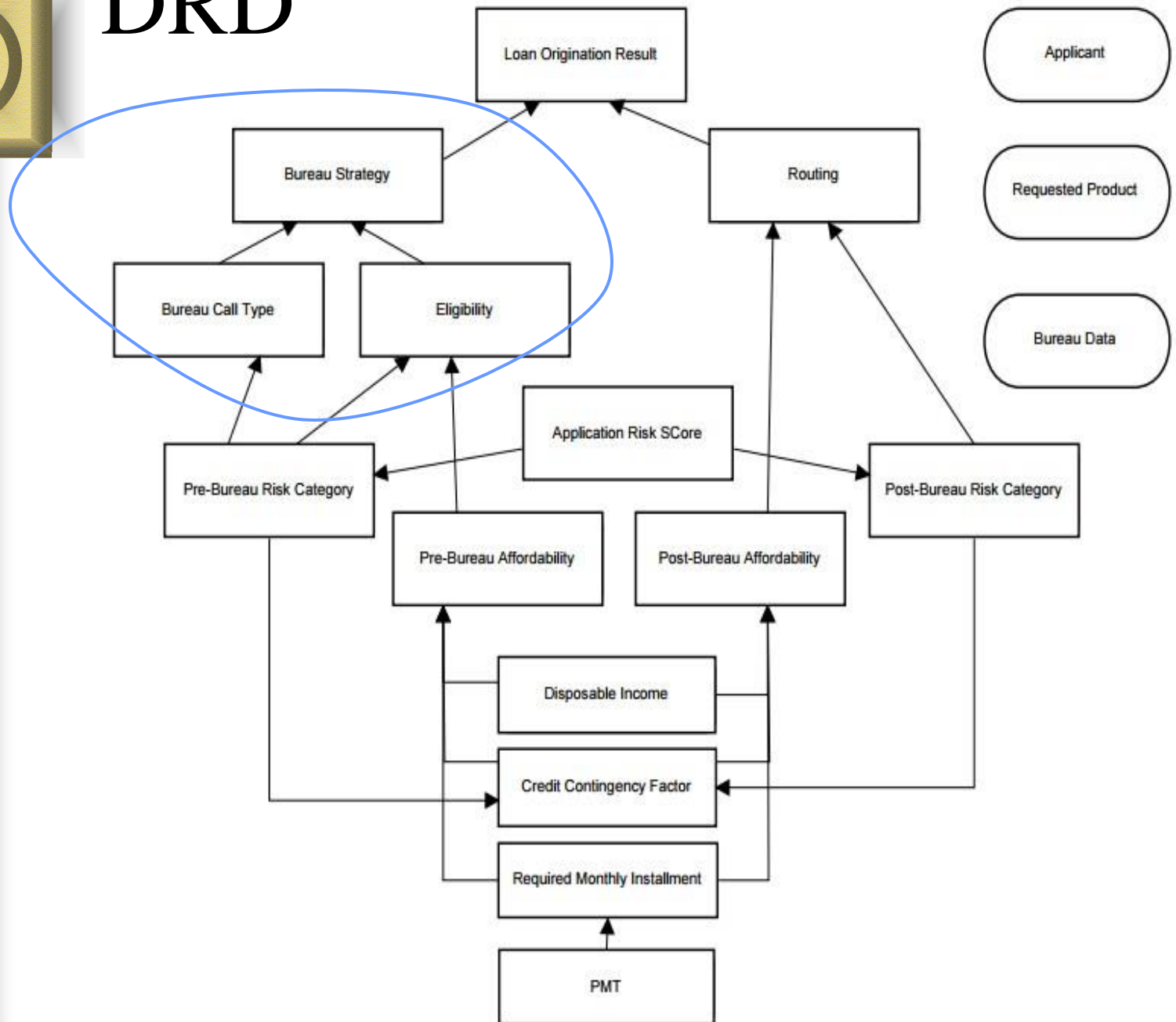
RUN TEST: Test 1
Assign: Loan Origination Result = DECLINE [DECLINE]
Validating results for the test <Test 1>
Test 1 was successful

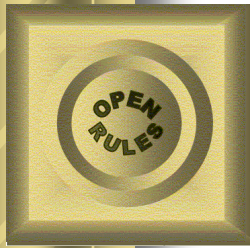
RUN TEST: Test 2
Assign: Loan Origination Result = DECLINE [DECLINE]
Validating results for the test <Test 2>
Test 2 was successful

RUN TEST: Test 3
Assign: Loan Origination Result = REFER [REFER]
Validating results for the test <Test 3>
Test 3 was successful
All 3 tests succeeded!
```



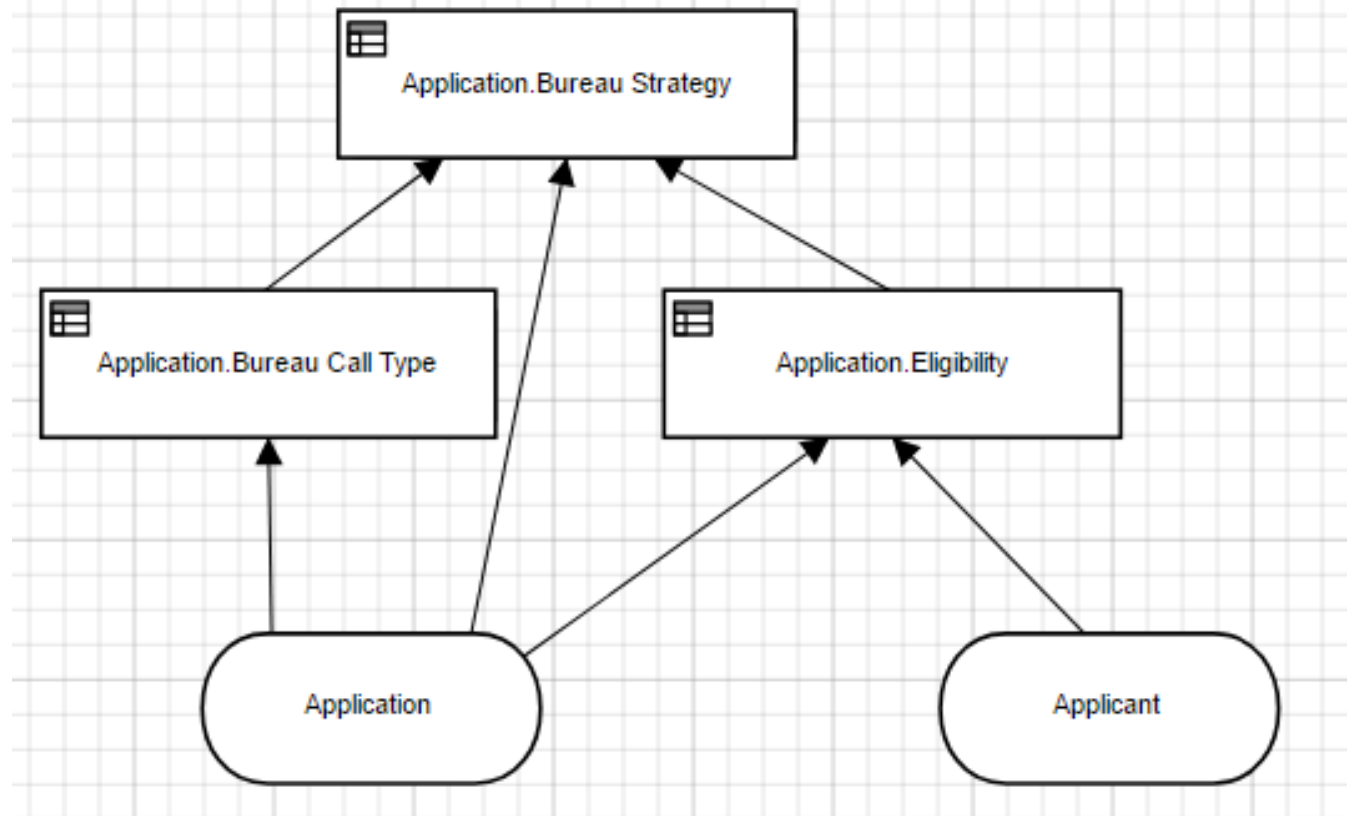
DRD

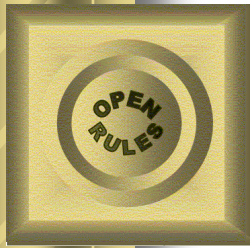




Decision Model “Bureau Strategy”

- DRD





Decision Model “Bureau Strategy”

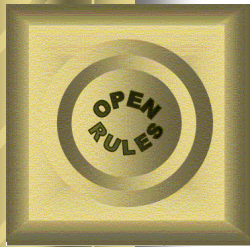
● Decision Logic

DecisionTable BureauStrategy				
Condition		Condition		Action
Eligibility		Bureau Call Type		Bureau Strategy
Is	INELIGIBLE			DECLINE
Is	ELIGIBLE	Is One Of	FULL, MINI	BUREAU
Is		Is	NONE	THROUGH

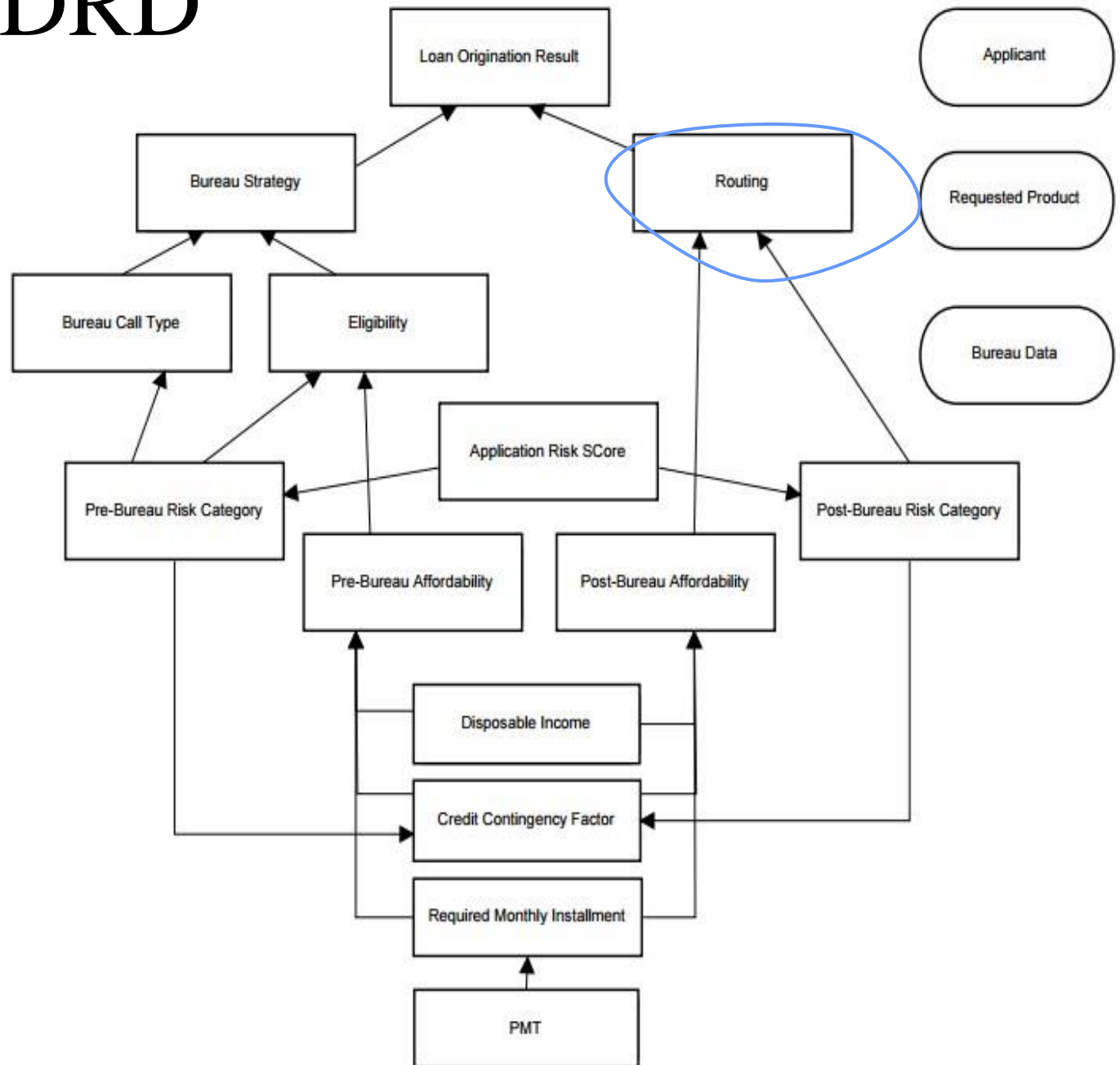
DecisionTable BureauCallType		
Condition		Action
Risk Category		Bureau Call Type
Is One Of	HIGH,MEDIUM	FULL
Is	LOW	MINI
Is One Of	VERY LOW, DECLINE	NONE

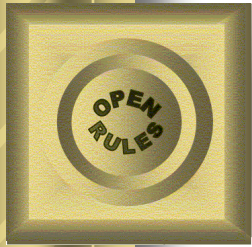
DecisionTable BureauCallType		
Condition		Action
Risk Category		Bureau Call Type
Is One Of	HIGH,MEDIUM	FULL
Is	LOW	MINI
Is One Of	VERY LOW, DECLINE	NONE

Glossary glossary		
Variable	Business Concept	Attribute
Age	Applicant	age
Risk Category	Application	riskCategory
Affordability		affordability
Eligibility		eligibility
Bureau Call Type		bureauCallType
Bureau Strategy		bureauStrategy



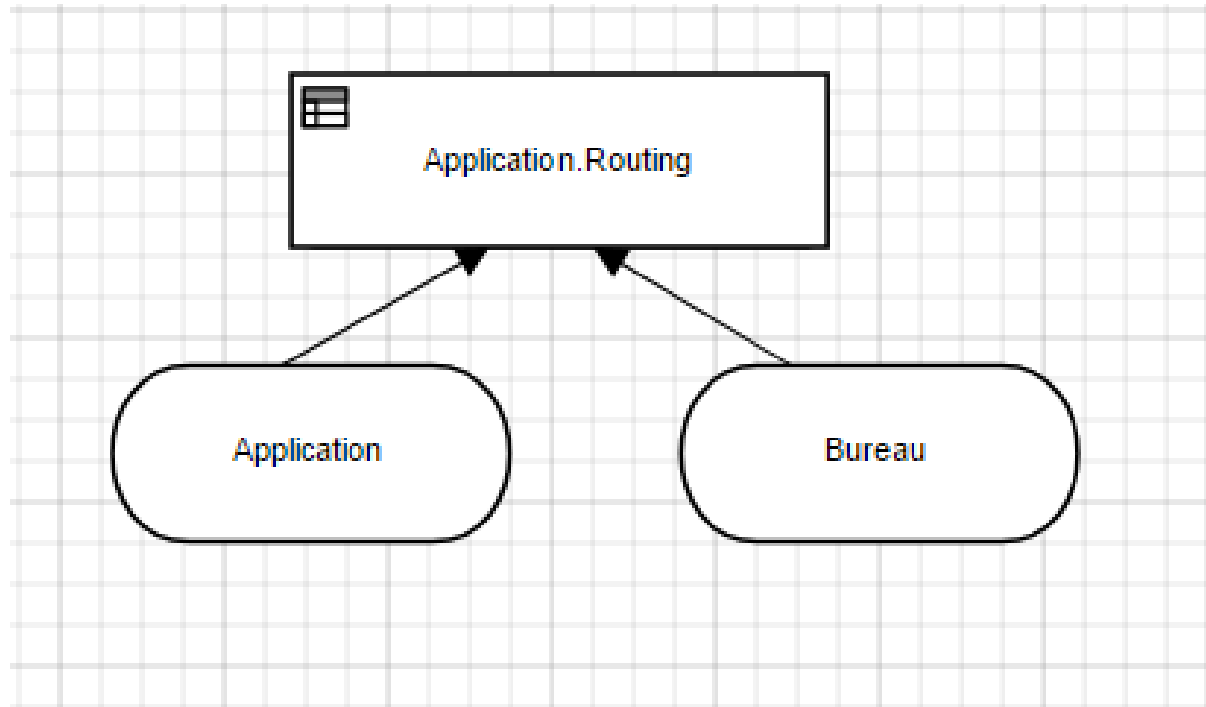
DRD

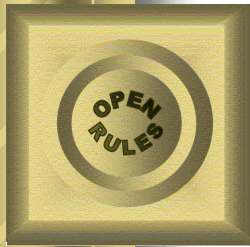




Decision Model “Routing”

- DRD





Decision Model “Routing”

● Decision Logic

DecisionTable Routing				
If	If	If	If	Then
Affordability	Bankrupt	Risk Category	Credit Score	Routing
FALSE				DECLINE
TRUE	TRUE			DECLINE
TRUE	FALSE	DECLINE		DECLINE
TRUE		HIGH		REFER
TRUE			<580	REFER
TRUE			>=580	ACCEPT

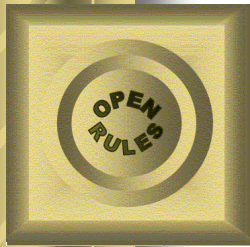
Data Application applications		
riskCategory	affordability	routing
Risk Category	Affordability	Routing
VERY LOW	FALSE	?
LOW	FALSE	?
LOW	FALSE	?

Datatype Application	
String	riskCategory
boolean	affordability
String	routing

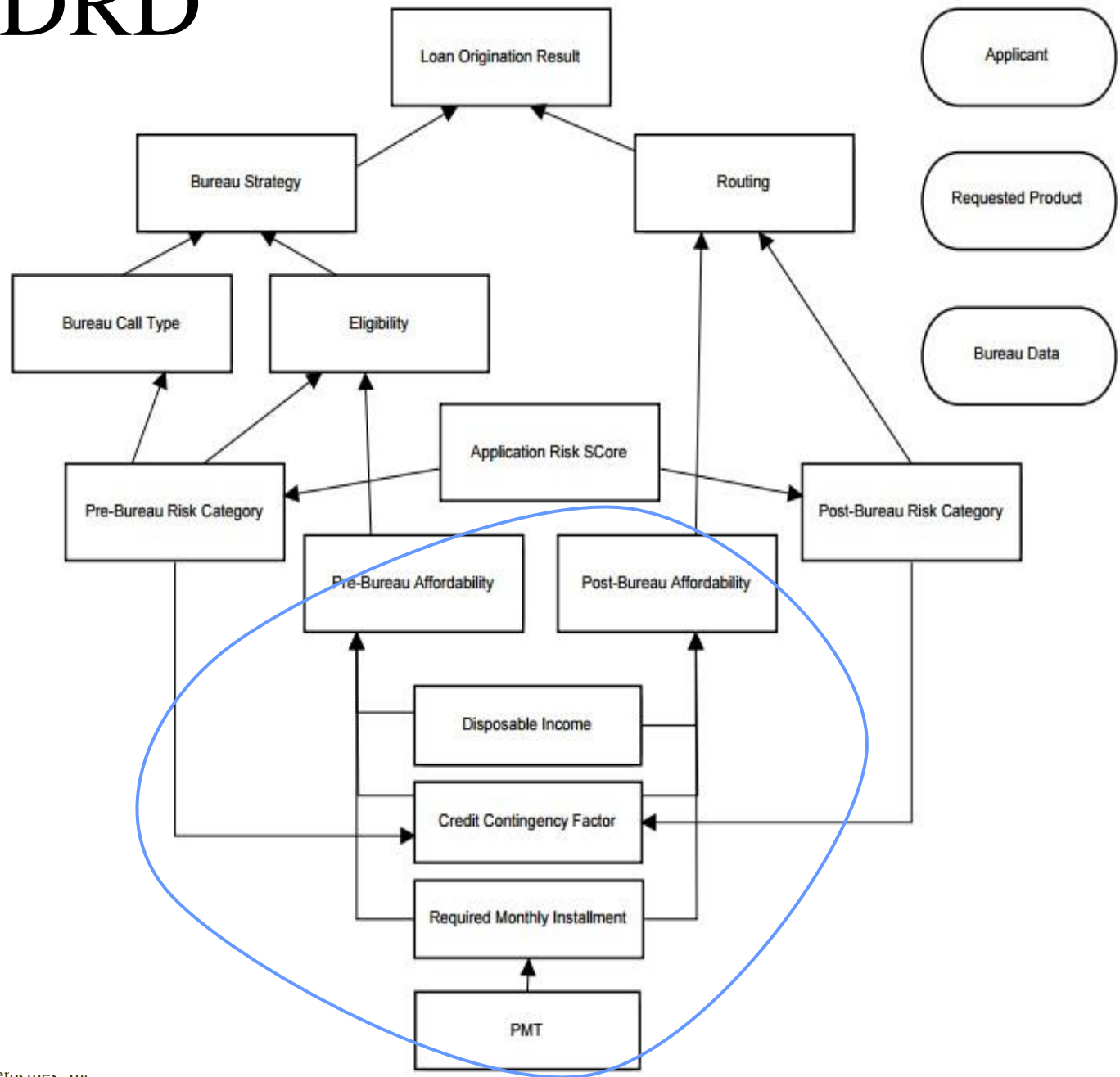
Bureau

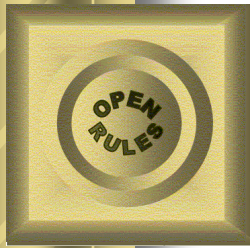
Data BureauData bureauData		
bureau	bankrupt	creditScore
Bureau	Bankrupt	Credit Score
Bureau 1	FALSE	600
Bureau 2	FALSE	630
Bureau 3	FALSE	720

Datatype BureauData	
String	bureau
boolean	bankrupt
int	creditScore



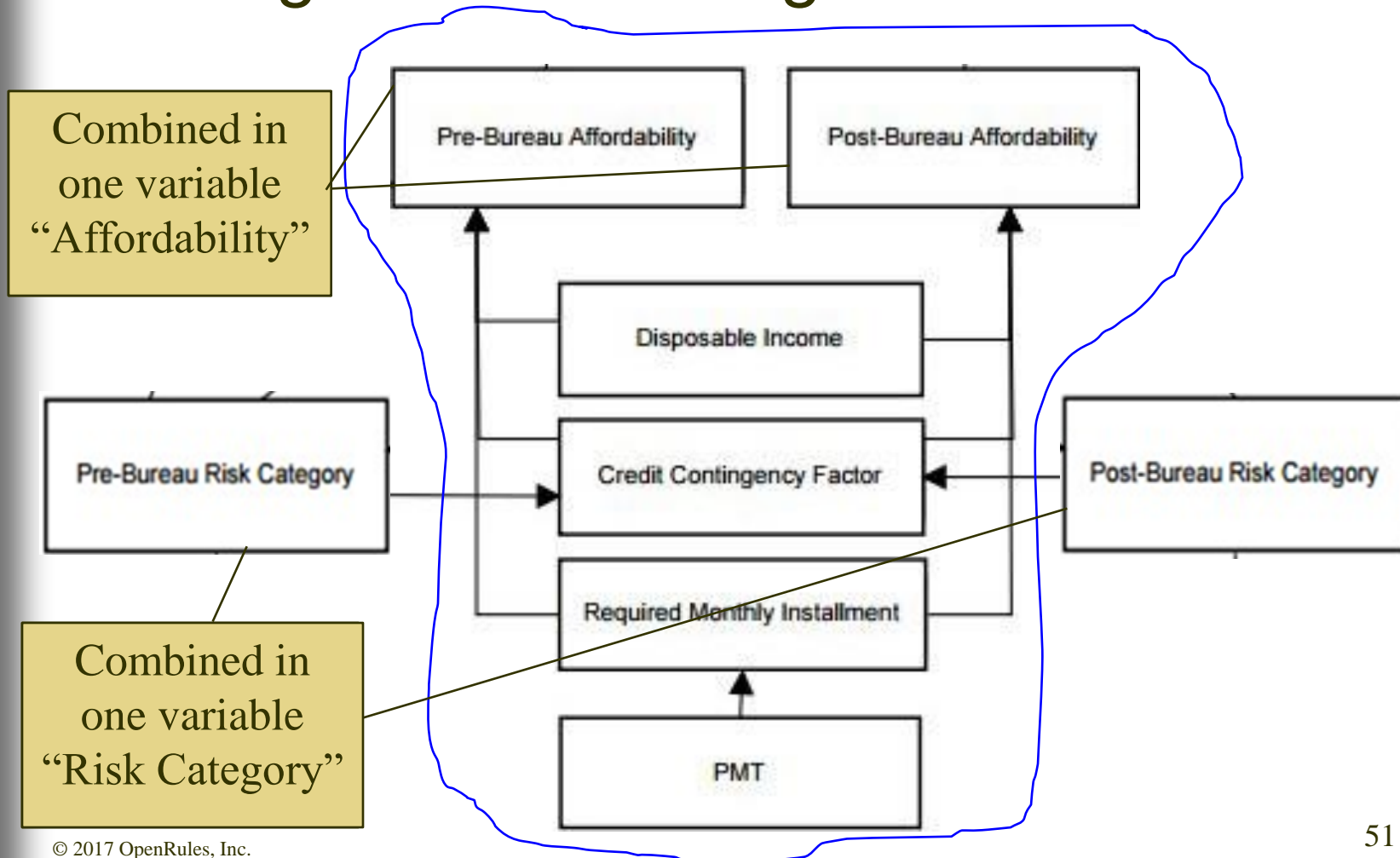
DRD

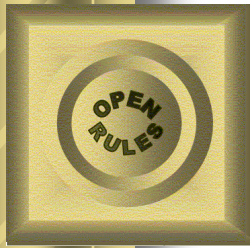




Decision Model “Affordability”

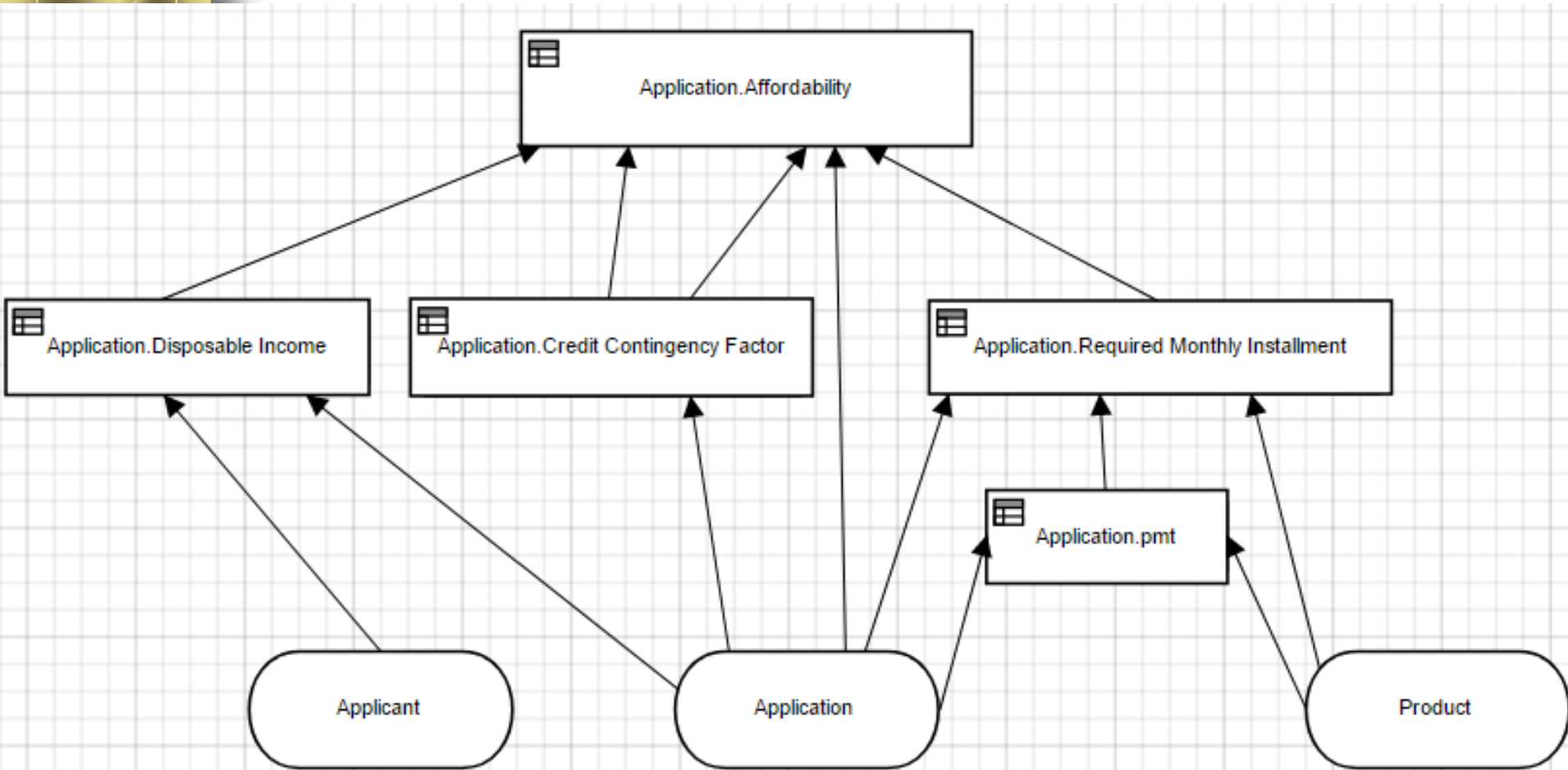
- A fragment of the “big” DRD

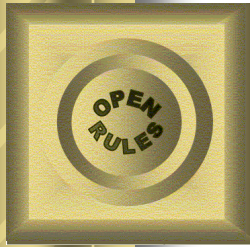




Decision Model

“Affordability” - DRD





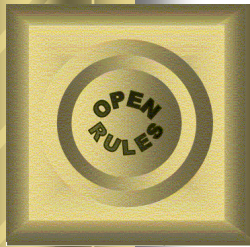
Decision Model “Affordability”

– Decision Logic

DecisionTable Affordability	
If	Then
Required Monthly Installment	Affordability
< Disposable Income * Credit Contingency Factor	TRUE
	FALSE

DecisionTable DisposableIncome	
Action	
Disposable Income	
Monthly Income - (Monthly Repayments + Monthly Expenses)	

DecisionTable CreditContingencyFactor		
Condition		Action
Risk Category		Credit Contingency Factor
Is One Of	HIGH, DECLINE	0.6
Is	MEDIUM	0.7
Is One Of	LOW, VERY LOW	0.8

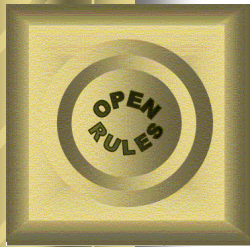


Decision Model “Affordability”

- Calculation Logic with a FEEL formula

DecisionTable RequiredMonthlyInstallment		
Condition		Action
Product Type		Required Monthly Installment
Is	SPECIAL LOAN	PMT + 25.00
		PMT + 20.00

DecisionTable PMT	
Action	
PMT	
$(\text{Amount} * \text{Rate}/12) / (1 - (1 + \text{Rate}/12)^{**} - \text{Term})$	



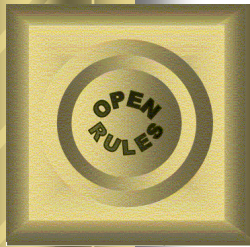
Decision Model “Affordability”

- Combining sub-decisions

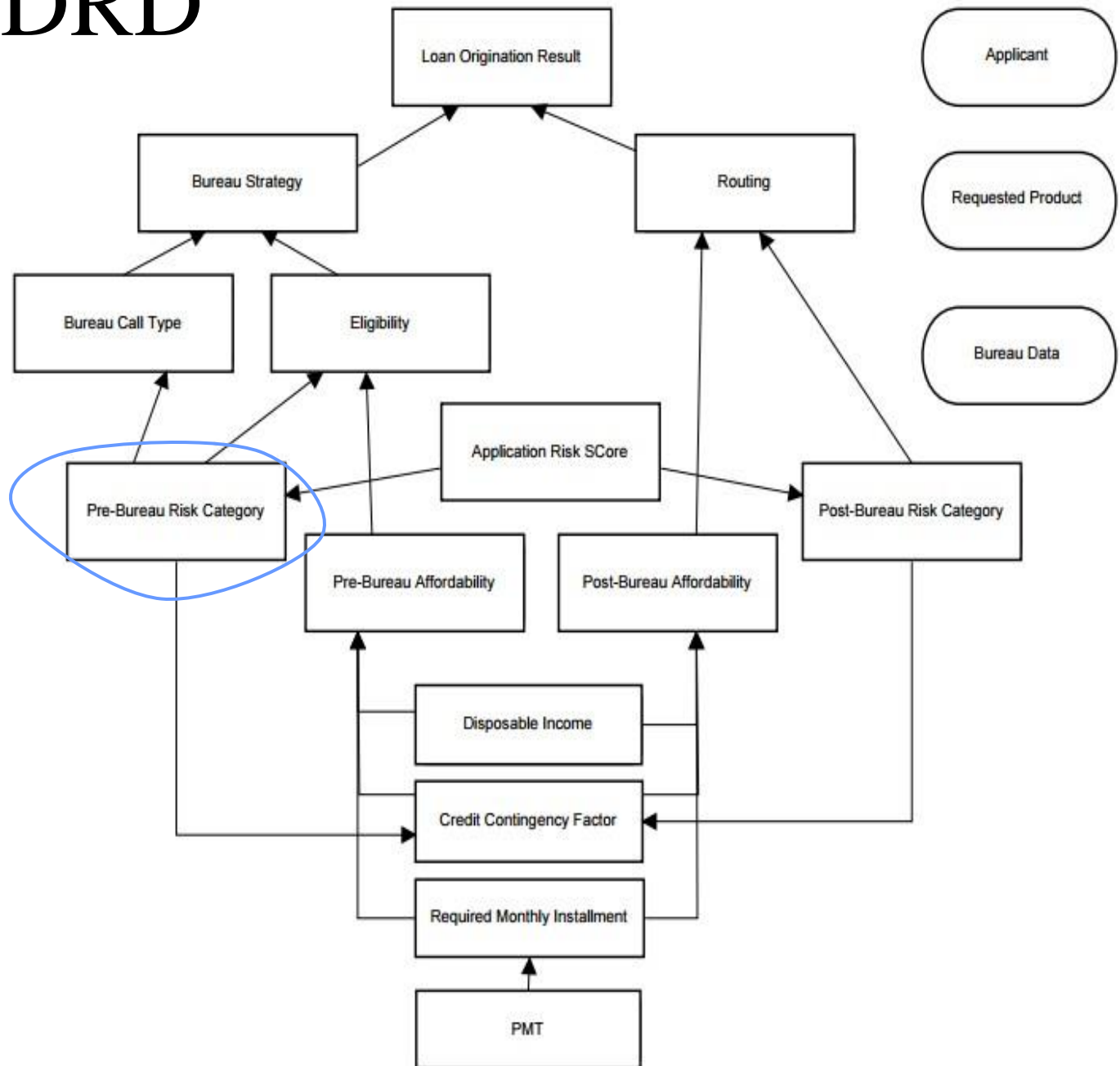
Decision AffordabilitySubDecisions	
Display	Execute
Determine Credit Contingency Factor	CreditContingencyFactor
Calculate PMT	PMT
Determine Required Monthly Installment	RequiredMonthlyInstallment
Determine Disposable Income	DisposableIncome
Determine Affordability	Affordability

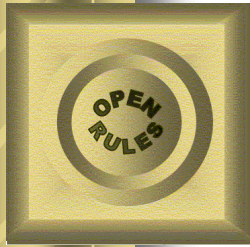
- External decision name

Decision DetermineAffordability	
Display	Execute
AffordabilitySubDecisions	AffordabilitySubDecisions



DRD



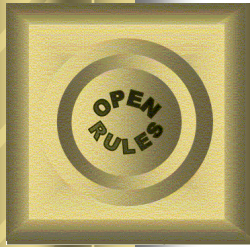


Decision Model “Pre-Bureau Risk Category”

- Defines the variable “Risk Category”

DecisionTable PreBureauRiskCategory			
Condition		If	Then
Existing Customer		Application Risk Score	Risk Category
Is	TRUE	<100	HIGH
Is		[100..120)	MEDIUM
Is		[120..130]	LOW
Is		>130	VERY LOW
Is	FALSE	<80	DECLINE
Is		[80..90)	HIGH
Is		[90..110]	MEDIUM
Is		>110	LOW

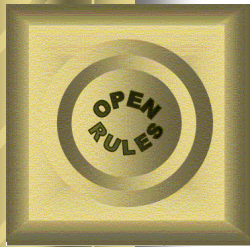




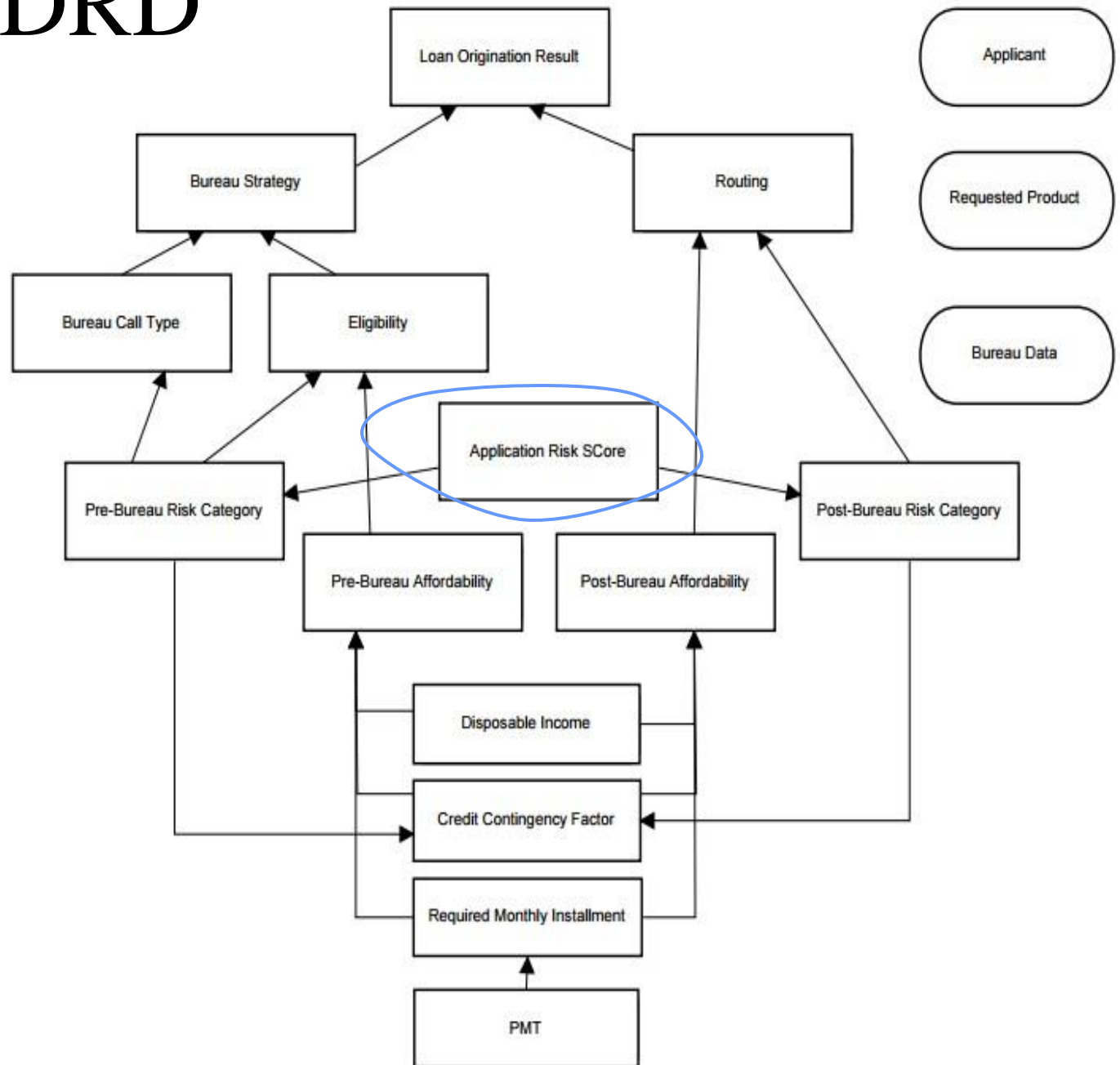
Decision Model “Post-Bureau Risk Category”

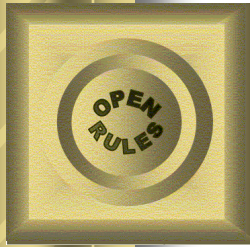
- Defines the variable “Risk Category”

DecisionTable PostBureauRiskCategory				
Condition		If	If	Then
Existing Customer		Application Risk Score	Credit Score	Risk Category
Is	TRUE	< 120	<590	HIGH
Is			[590..610]	MEDIUM
Is			>610	LOW
Is		[120..130]	<600	HIGH
Is			[600..625]	MEDIUM
Is			>625	LOW
Is		> 130		VERY LOW
Is	FALSE	<=100	<580	HIGH
Is			[580..600]	MEDIUM
Is			>600	LOW
Is		>100	<590	HIGH
Is			[590..615]	MEDIUM
Is			>615	LOW



DRD

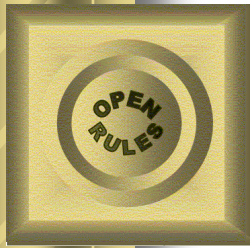




Decision Model “Application Risk Score”

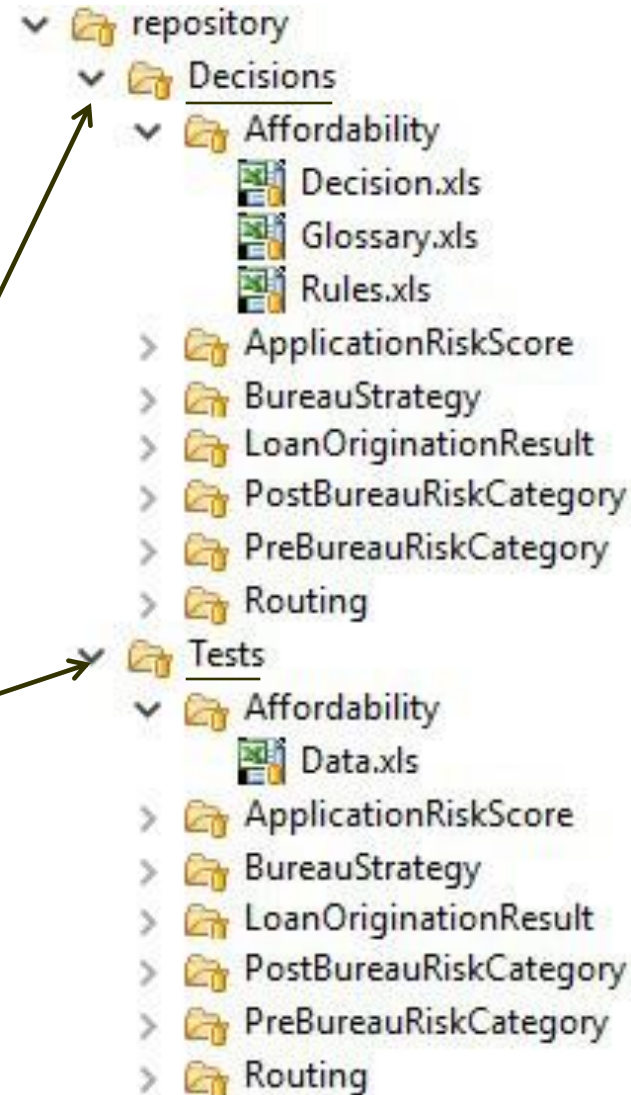
- A typical “scorecard”

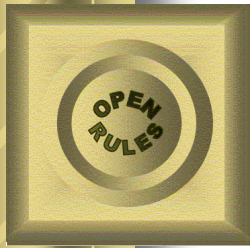
DecisionTableMultiHit ApplicationRiskScore				
If	If	If	Conclusion	
Age	Marital Status	Employment Status	Application Risk Score	
			=	0
[18..21]			+=	32
[22..25]			+=	35
[26..35]			+=	40
[36..49]			+=	43
>=50			+=	48
	S		+=	25
	M		+=	45
		UNEMPLOYED	+=	15
		STUDENT	+=	18
		EMPLOYED	+=	45
		SELF-EMPLOYED	+=	36



Linking Loosely Coupled Decision Models Together

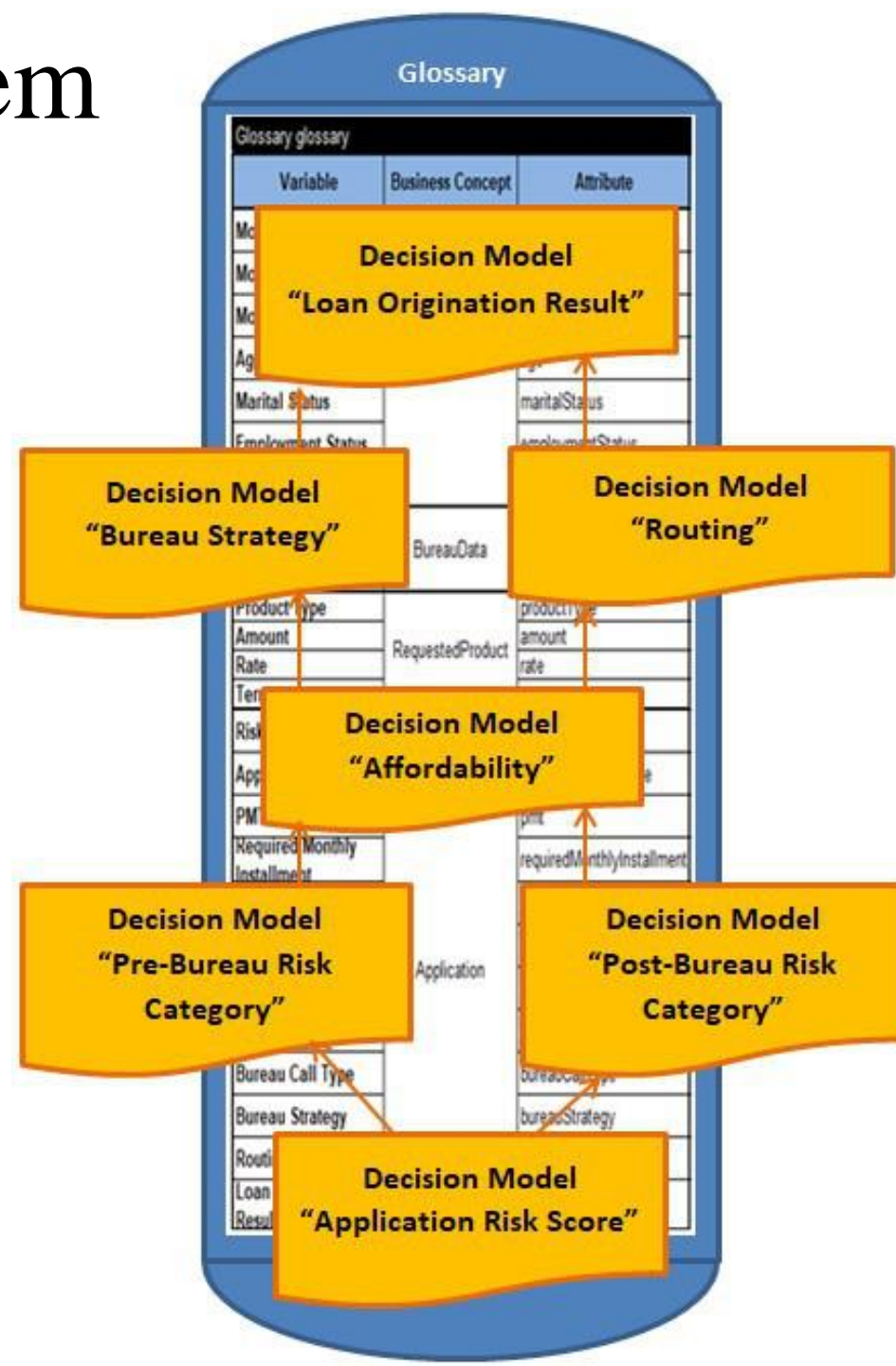
Our repository
now contains 7
tested loosely
coupled
decision models
and
their test-cases

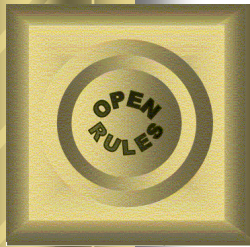




Keeping them together

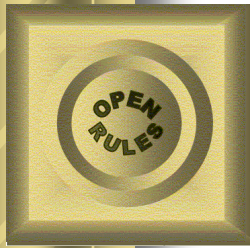
- A “big” glossary serves as a spine that keeps all surrounding decision models together:





Combined Glossary

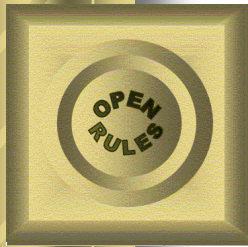
Glossary glossary		
Variable	Business Concept	Attribute
Monthly Income	Applicant	monthlyIncome
Monthly Repayments		monthlyRepayments
Monthly Expenses		monthlyExpenses
Age		age
Marital Status		maritalStatus
Employment Status		employmentStatus
Existing Customer		existingCustomer
Bankrupt	BureauData	bankrupt
Credit Score		creditScore
Product Type	RequestedProduct	productType
Amount		amount
Rate		rate
Term		term
Risk Category	Application	riskCategory
Application Risk Score		applicationRiskScore
PMT		pmt
Required Monthly Installment		requiredMonthlyInstallment
Disposable Income		disposableIncome
Credit Contingency Factor		creditContingencyFactor
Affordability		affordability
Eligibility		eligibility
Bureau Call Type		bureauCallType
Bureau Strategy		bureauStrategy
Routing		routing
Loan Origination Result		loanOriginationResult



Importing Decision Models

DecisionImport decisionImports

Imported Decision File	Internal Decision Name
file:repository/Decisions/ApplicationRiskScore/Decision.xls	DetermineApplicationRiskScore
file:repository/Decisions/PreBureauRiskCategory/Decision.xls	DeterminePreBureauRiskCategory
file:repository/Decisions/Affordability/Decision.xls	DetermineAffordability
file:repository/Decisions/BureauStrategy/Decision.xls	DetermineBureauStrategy
file:repository/Decisions/PostBureauRiskCategory/Decision.xls	DeterminePostBureauRiskCategory
file:repository/Decisions/Routing/Decision.xls	DetermineRouting
file:repository/Decisions/LoanOriginationResult/Decision.xls	DetermineLoanOriginationResult

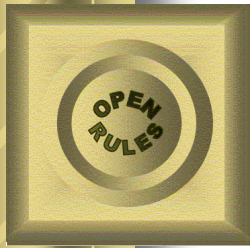


Defining Integrated Decision Models

Decision DetermineLoanOrigination			
Condition		ActionPrint	ActionExecute
Bureau Strategy		Display	Execute
		DetermineApplicationRiskScore	DetermineApplicationRiskScore
		SubDecisionBureauStrategy	SubDecisionBureauStrategy
Is Not	DECLINE	SubDecisionRouting	SubDecisionRouting
		DetermineLoanOriginationResult	DetermineLoanOriginationResult

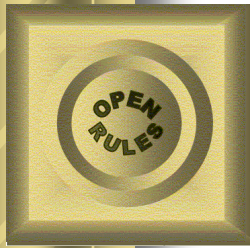
Decision SubDecisionBureauStrategy	
Display	Execute
DetermineRiskCategoryPreBureau	DeterminePreBureauRiskCategory
DetermineAffordability	DetermineAffordability
DetermineBureauStrategy	DetermineBureauStrategy

Decision SubDecisionRouting	
Display	Execute
DetermineRiskCategoryPostBureau	DeterminePostBureauRiskCategory
DetermineAffordability	DetermineAffordability
DetermineRouting	DetermineRouting



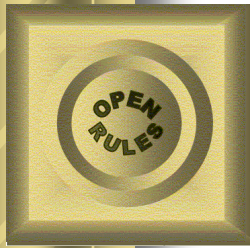
Defining Test Data “Applicant”

Data Applicant applicants							
fullName	monthlyIncome	monthlyRepay ments	monthlyExpe nses	age	maritalSta tus	employmentSt atus	existingCust omer
Full Name	Monthly Income	Monthly Repayments	Monthly Expenses	Age	Marital Status	Employment Status	Existing Customer
Peter N. Johnson	10000	2800	3000	51	M	EMPLOYED	TRUE
Peter A. Norton	10000	2800	3000	51	M	EMPLOYED	FALSE
Mary K. Brown	7300	2000	1400	24	M	STUDENT	TRUE
Robert Cooper Jr.	9400	1800	1200	59	Other	UNEMPLOYED	TRUE
Datatype Applicant							
String	fullName						
double	monthlyIncome						
double	monthlyRepayments						
double	monthlyExpenses						
int	age						
String	maritalStatus						
boolean	existingCustomer						
String	employmentStatus						



Defining Test Data “RequestedProduct”

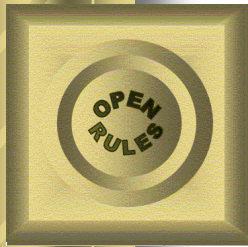
Data RequestedProduct products			
productType	amount	rate	term
Product Type	Amount	Rate	Loan Term
STANDARD LOAN	100000	0.08	36
STANDARD LOAN	100000	0.08	36
SPECIAL LOAN	150000	0.32	148
STANDARD LOAN	120000	0.54	72
Datatype RequestedProduct			
String	productType		
int	amount		
double	rate		
int	term		



Defining Test Data “BureauData”

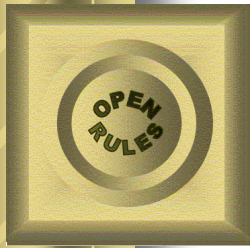
Data BureauData bureauData		
bureau	bankrupt	creditScore
Bureau	Bankrupt	Credit Score
Bureau A	FALSE	600
Bureau A	FALSE	600
Bureau B	FALSE	630
Bureau C	FALSE	720

Datatype BureauData	
String	bureau
boolean	bankrupt
int	creditScore



Defining Test Data “Application”

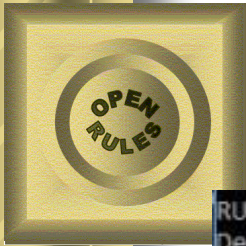
Data Application applications					
id	ID	1	2	3	4
riskCategory	Risk Category	?	?	?	?
applicationRiskScore	Application Risk Score	0	0	0	0
eligibility	Eligibility	?	?	?	?
affordability	Affordability	FALSE	FALSE	FALSE	FALSE
creditContingencyFactor	Credit Contingency Factor	0	0	0	0
disposableIncome	Disposable Income	0	0	0	0
pmt	PMT	0	0	0	0
requiredMonthlyInstallment	Required Monthly Installment	0	0	0	0
bureauCallType	Bureau Call Type	?	?	?	?
bureauStrategy	Bureau Strategy	?	?	?	?
routing	Routing	?	?	?	?
loanOriginationResult	Loan Origination Result	?	?	?	?
Datatype Application					
String	id				
int	applicationRiskScore				
String	riskCategory				
double	pmt				
double	requiredMonthlyInstallment				
double	disposableIncome				
double	creditContingencyFactor				
boolean	affordability				
String	eligibility				
String	bureauCallType				
String	bureauStrategy				
String	routing				
String	loanOriginationResult				



Defining Test Data

“Test Cases with Expected Results”

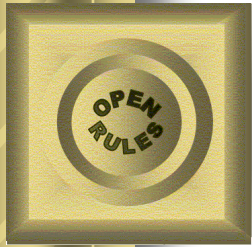
DecisionTableTest testCases							
#	ActionUseObject	ActionUseObject	ActionUseObject	ActionUseObject	ActionExpect	ActionExpect	ActionExpect
Test ID	Applicant	Application	RequestedProduct	BureauData	Bureau Strategy	Routing	Loan Origination Result
Test 1	:= applicants[0]	:= applications[0]	:= products[0]	:= bureauData[0]	THROUGH	ACCEPT	ACCEPT
Test 2	:= applicants[1]	:= applications[1]	:= products[1]	:= bureauData[1]	BUREAU	DECLINE	DECLINE
Test 3	:= applicants[2]	:= applications[2]	:= products[2]	:= bureauData[2]	DECLINE		DECLINE
Test 4	:= applicants[3]	:= applications[3]	:= products[3]	:= bureauData[3]	DECLINE		DECLINE



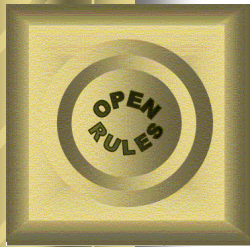
Execution Results for Test 3

```
RUN TEST: Test 3
Decision DetermineLoanOrigination: DetermineApplicationRiskScore
Decision DetermineApplicationRiskScore: ApplicationRiskScore
Conclusion: Application Risk Score = 0 [0]
Conclusion: Application Risk Score += 35 [35]
Conclusion: Application Risk Score += 45 [80]
Conclusion: Application Risk Score += 18 [98]
Decision DetermineLoanOrigination: SubDecisionBureauStrategy
Decision SubDecisionBureauStrategy: DetermineRiskCategoryPreBureau
Decision DeterminePreBureauRiskCategory: PreBureauRiskCategory
Assign: Risk Category = HIGH [HIGH]
Decision SubDecisionBureauStrategy: DetermineAffordability
Decision DetermineAffordability: AffordabilitySubDecisions
Decision AffordabilitySubDecisions: Determine Credit Contingency Factor
Assign: Credit Contingency Factor = 0.6 [0.6]
Decision AffordabilitySubDecisions: Calculate PMT
Assign: PMT = ( Amount * Rate/12 ) / ( 1 - (1 +Rate/12) ** -Term ) [4083.066538617192]
Decision AffordabilitySubDecisions: Determine Required Monthly Installment
Assign: Required Monthly Installment = PMT + 25.00 [4108.066538617191]
Decision AffordabilitySubDecisions: Determine Disposable Income
Assign: Disposable Income = Monthly Income - (Monthly Repayments + Monthly Expenses) [3900.0]
Decision AffordabilitySubDecisions: Determine Affordability
Assign: Affordability = false [false]
Decision SubDecisionBureauStrategy: DetermineBureauStrategy
Decision DetermineBureauStrategy: BureauStrategySubDecisions
Decision BureauStrategySubDecisions: Eligibility
Assign: Eligibility = INELIGIBLE [INELIGIBLE]
Decision BureauStrategySubDecisions: Bureau Call Type
Assign: Bureau Call Type = FULL [FULL]
Decision BureauStrategySubDecisions: Bureau Strategy
Assign: Bureau Strategy = DECLINE [DECLINE]
Decision DetermineLoanOrigination: DetermineLoanOriginationResult
Decision DetermineLoanOriginationResult: Loan Origination Result
Assign: Loan Origination Result = DECLINE [DECLINE]
Validating results for the test <Test 3>
Test 3 was successful
```

Note that
Routing never
was executed



Developing Domain-Specific Decision Tables



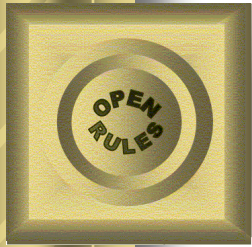
Examples of Domain-Specific Decision Tables

DecisionTableCompareRanks CompareDiagnosticNeedWithSensitivityLevel			
Condition		Action	Action
Diagnostic Need Level	Sensitivity Level	High	Mid
		Low	
Immediately Life-Threatening		Stronger	Stronger

Security Domain
(specifies document access)

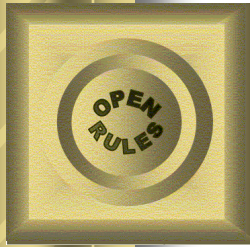
DecisionTableSpatial EntityToEntityRules							
C#	ConditionEntityToEntity					Conclusion	
#	Relationship Between Two Entities					Spatial Significance Score	
	Main Entity Type	Relationship	Related Entity Type	Oper	Value		
0						=	0
1	HRR	Contains	HSA	Is	TRUE	+=	2
2	HRR	Touches	HSA	Is	TRUE	+=	1
3	HRR	Is Disjoint From	HSA	Is	FALSE	+=	3
4	HRR+5	Contains	HSA	Is	TRUE	+=	1
5	Route	Crosses	HSA	Is	TRUE	+=	2
6	HRR	Overlaps	County	Is	TRUE	-=	2
7	Airport	Distance	Hospital	<	250	+=	1
8	HRR	Area		<	25	+=	1
9	County	Area		<	25	+=	1
10	HRR	Is Among 25 Closest To	Hospital	Is	TRUE	+=	1
11	Facility	Is Part Of	University	Is	TRUE	+=	1
12	University	Comprises	Facility	Is	TRUE	+=	4

Geo-Spatial Domain



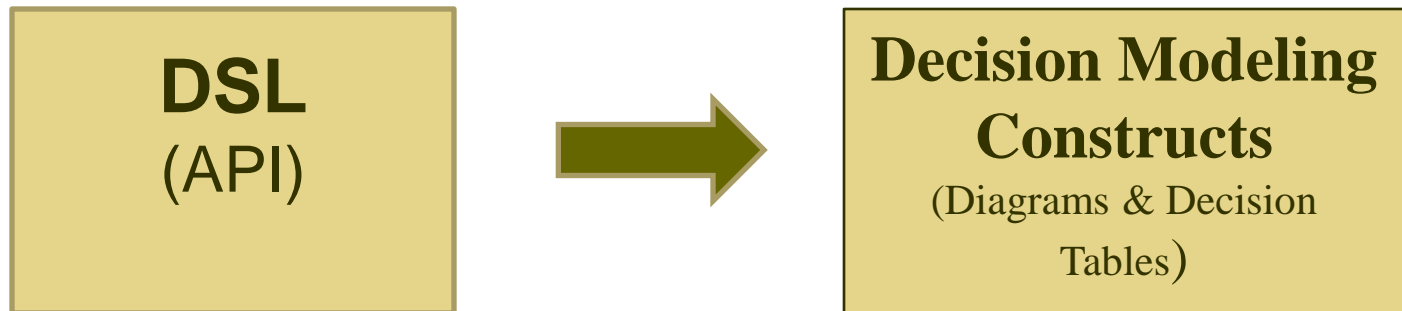
Beyond DMN: Business DSL

- DMN is a general purpose Decision Modeling Language
 - Defines standard formats for generic decision tables and other decision modeling constructs
- Domain-Specific Decision Modeling is similar to Domain-Specific Languages (DSLs):
 - “Business DSL” provides specialized business concepts, relationships, and formats for a particular problem domain
 - Converting DSL APIs to a “business DSL” using domain-specific decision tables



Domain-Specific Decision Modeling

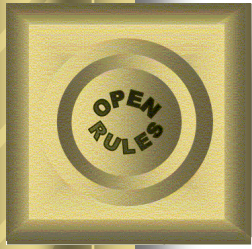
- Objective
 - **Given:** a domain-specific language with an API
 - **Goal:** create a domain-specific decision modeling “language” oriented to business users



Software
Developers

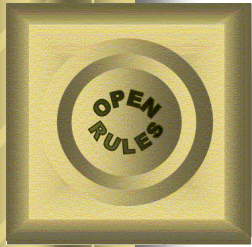


Business
Analysts



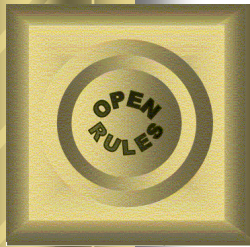
How to create a Domain-Specific Decision Table?

1. Start with a domain-specific language (Java API)
2. Design Decision Tables oriented to a subject matter expert in this particular domain
3. Implement **new decision templates** with conditions and actions that support new domain-specific decision tables



OpenRules Decision Tables

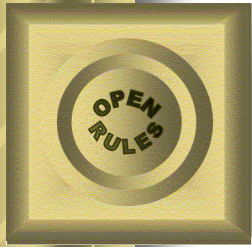
- **Look Inside of OpenRules Implementation**
 - **Business View**
 - Decision Tables Instances
 - **Technical View**
 - Decision Table Templates
 - **Both defined in Excel**



Business-oriented Decision Table and its Technical Template

DecisionTable DefineSalutation					
Condition		Condition		Condition	
Gender		Marital Status		Date of Birth	
Is	Male			<	January 1, 2007
Is	Female	Is	Married		
Is	Female	Is	Single		
				>=	January 1, 2007
				Is	Mr.
				Is	Mrs.
				Is	Ms.
				Is	Little

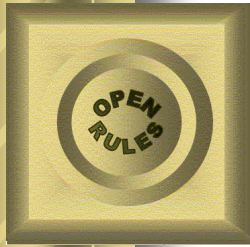
Rules String DecisionTableTemplate(Decision decision)							
[Condition]		[If]	[Conclusion]		[Action]	[Then]	[Action]
decision.compare(\$COLUMN_TITLE, op, value);		decision.compare(\$COLUMN_TITLE, expression);	if (decision.isTraceOn()) decision.log("Conclusion: " + \$COLUMN_TITLE + " " + op.toString() + " " + value); decision.assign(\$COLUMN_TITLE, op, value); return null;		decision.assign(\$COLUMN_TITLE, value); if (decision.isTraceOn()) decision.log(\$COLUMN_TITLE + ": " + value); return null;	if (decision.isTraceOn()) decision.log(\$COLUMN_TITLE + " := " + value); decision.assign(\$COLUMN_TITLE, value); return null;	if (method != null) { //decision.log(method); decision.execute(method); } return null;
Oper op	String value	String expression	Oper op	String value	String value	String value	String value
Decision Variable		Variable	Decision Variable		Decision Variable	Decision Variable	Execute



Example: Geospatial Domain

- Deals with objects and algorithms for processing linear geometries (points, lines, areas, etc.) on the 2-dimensional Cartesian plane
- JTS (Java Topology Suite)
 - JTS is a de-facto standard open source Java library with a complete, consistent, and robust Java API
 - However, it is too complex for business users

Equals
Disjoint
Touches
Contains
Covers
Intersects
Within
Covered By
Crosses
Overlaps



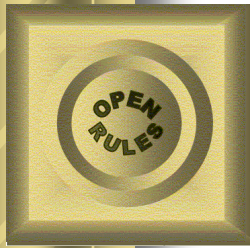
Geospatial Expressions used to define Spatial Significance Score

At least one hospital is within 5 km from the Airport
Between 5 and 15 Hospitals are > 25 km from the Airport
No Hospital is within 10 km from the airport
More than 2 hospitals within 20 km from the Residence
More than 1200 residences within 20 km from the Hospital
HRR has at least 5 HSAs in it
HRR has fewer than 5 HSAs in it
HRR overlaps at least two Counties

HRR – Hospital Referral Region

HSA – Hospital Service Area

- How to present such rules in a “human” way that still can be executed by a computer?



Business Users Like This Format:

New Custom Type of Decision Tables

JTS Operators

DecisionTableSpatial EntityToCountsRules						
ConditionEntityToCountOfRelatedEntities					Conclusion	
Count of Related Entities					Spatial Significance Score	
Main Entity Type	Relationship	Type of Related Entities	Oper	Value		
HRR	Contains	HSA	>=	5	+=	2
HRR	Contains	HSA	<	2	-=	1
HRR	Overlaps	County	>=	2	+=	1
Airport	Distance <=5	Hospital	>=	1	+=	5
Airport	Distance >25	Hospital	In	5..15	+=	1
Airport	Distance <10	Hospital	<	1	+=	1
Residence	Distance <20	Hospital	>	2	+=	1
Hospital	Distance < 15	Residence	>	1200	+=	1
HRR	Distance <=5	Hospital	>	5	+=	3
Hospital	Distance <=5	Hospital	>	5	+=	3

Original Rules

HRR has at least 5 HSAs in it

HRR has fewer than 5 HSAs in it

HRR overlaps at least two Countries

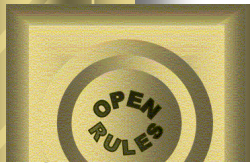
At least one hospital is within 5 km from the Airport

Between 5 and 15 Hospitals are > 25 km from the Airport

No Hospital is within 10 km from the Airport

More than 2 Hospitals within 20 km from the Residence

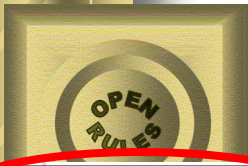
More than 1200 Residences within 15 km from the Hospital



More Complex Conditions

DecisionTableSpatial EntityToEntityRules							
C#	ConditionEntityToEntity					Conclusion	
#	Relationship Between Two Entities					Spatial Significance Score	
	Main Entity Type	Relationship	Related Entity Type	Oper	Value		
0						=	0
1	HRR	Contains	HSA	Is	TRUE	+=	2
2	HRR	Touches	HSA	Is	TRUE	+=	1
3	HRR	Is Disjoint From	HSA	Is	FALSE	+=	3
4	HRR+5	Contains	HSA	Is	TRUE	+=	1
5	Route	Crosses	HSA	Is	TRUE	+=	2
6	HRR	Overlaps	County	Is	TRUE	-=	2
7	Airport	Distance	Hospital	<	250	+=	1
8	HRR	Area		<	25	+=	1
9	County	Area		<	25	+=	1
10	HRR	Is Among 25 Closest To	Hospital	Is	TRUE	+=	1
11	Facility	Is Part Of	University		TRUE	+=	1
12	University	Comprises	Facility			=	4

Natural
Language
Expressions



Implementation Template

DecisionTableSpatialEntityToEntityRules						
C#	ConditionEntityToEntity					Conclusion
#	Relationship Between Two Entities					Spatial Significance Score
	Main Entity Type	Relationship	Related Entity Type	Oper	Value	
0						
1	HRR	Contains				
2	HRR	Touches				
3	HRR	Is Disjoint From				
4	HRR+5	Contains				
5	Route	Crosses				
6	HRR	Overlaps				
7	Airport	Distance				
8	HRR	Area				
9	County	Area				
10	HRR	Is Among 25 Closest To				
11	Facility	Is Part Of				
12	University	Comprises				

Rules void DecisionTableSpatialTemplate(Decision decision)

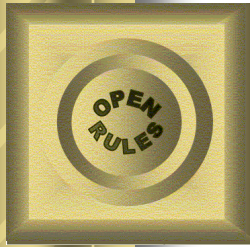
[ConditionEntityToEntity]

GeoDatabase.conditionEntityToEntity
(decision,mainEntityType,relationship,relatedEntityType,oper,value);

String mainEntityType	String relation ship	String relatedEntityType	String oper	String value
--------------------------	----------------------------	-----------------------------	----------------	-----------------

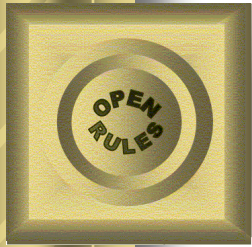
Relationship Between Two Entities

Main Entity Type	Relation ship	Related Entity Type	Oper	Value
---------------------	------------------	------------------------	------	-------



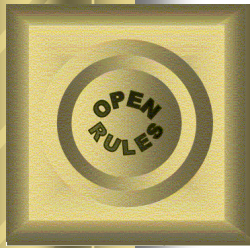
Custom Decision Logic: From Java Apps to Decision Models

Programmers	Business Analysts
General Purpose Language (e.g. Java)	BRDMS (DMN)
Domain-specific APIs	Custom Decision Tables
Java Applications	Domain-specific Decision Models



Conclusion

- OMG DMN is a serious step forward to standardized and interchangeable representations of business decision logic
- Core DMN concepts allow business people to represent, test, and manage their decision models without programming
- Custom Decision Models is a natural replacement of DSL APIs

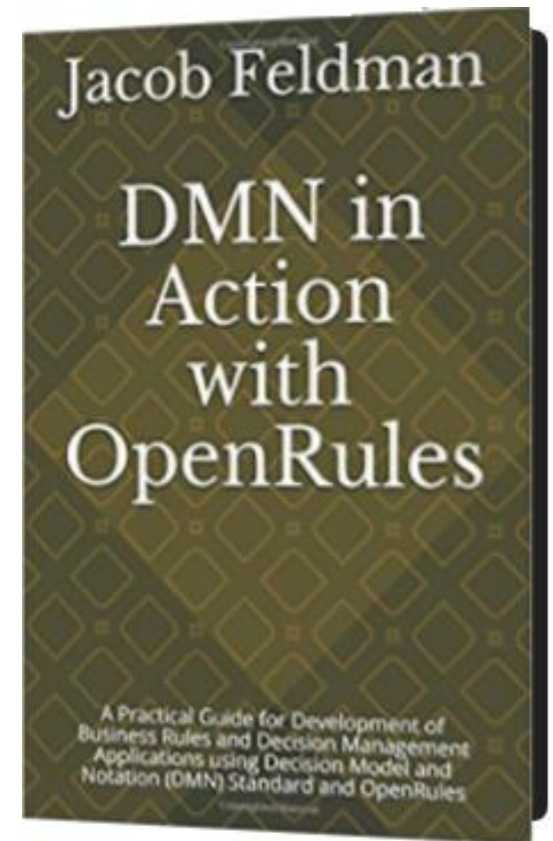


QnA

Jacob Feldman, PhD
OpenRules, Inc.

www.OpenRules.com

jacobfeldman@openrules.com



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